



Statewide Term Contract for Audio/Visual # 4400026081  
 BridgeTek Solutions, LLC.  
 110 Connector Park Ct  
 Piedmont, SC 29673  
 864-214-0221  
 www.bridgeteksolutions.com



Product Code	Product Description	MSRP	AV Discount	AV Price
AC-1001	Power Supply, 24V, 2.5A with Barrel Connector	\$133.10	15%	\$ 113.13
AC-1002	Power Supply, Wall Mount 24VDC 2A, No Cable Included	\$140.19	15%	\$ 119.16
AC-2023	1x2 Plenum Ceiling Storage Box	\$763.11	15%	\$ 648.64
AC-2032	Mic Holder for XD Handheld Microphone	\$70.99	15%	\$ 60.34
AC-2080	1x2 Plenum Ceiling Storage Box with Punched Lid (Receiver Only)	\$906.89	15%	\$ 770.86
AC-2081	Cover Panel for Wall Box XD Receiver Opening	\$21.30	15%	\$ 18.10
AC-2082	Non-Metallic Amplifier/XD Wall Box Enclosure with Lock and Decora Cutout	\$244.49	15%	\$ 207.82
AC-3000	Non-Metallic Amplifier/XD Wall Box Enclosure with Lock	\$245.80	15%	\$ 208.93
AM-0500	MS-500 PoE+ Network Classroom Amplifier	\$2,148.09	15%	\$ 1,825.87
AM-0500.P	MS-500 PoE+ Network Classroom Amplifier with Programming	\$2,203.09	15%	\$ 1,872.62
BX-0007	Teacher Box (Box Only)	\$29.58	15%	\$ 25.14
NE-1040	Optimum/Sentinel Tile Bridge	\$36.15	15%	\$ 30.73
NE-2035	PoE Injector for Optimum System	\$79.10	15%	\$ 67.24
PA-0055	Line-Level Audio Controlled Relay	\$461.41	15%	\$ 392.20
PA-0235	Wire Guard Cage, 12"x12"x12", White	\$205.40	15%	\$ 174.59
PA-0243	1U Vented Rack Shelf	\$107.44	15%	\$ 91.32
AM-3230	Optimum System with Integrated XD Receiver - PoE+	\$3,270.99	15%	\$ 2,780.34
AM-3230.P	Optimum System with Integrated XD Receiver - PoE+ with Programming	\$3,325.99	15%	\$ 2,827.09
CK-4009	Optimum-500 System Installation Wiring Kit	\$236.53	15%	\$ 201.05
CK-4011	Optimum System Installation Wiring Kit	\$224.11	15%	\$ 190.49
ST-AM-8005	Optimum System - PoE+	\$2,162.29	15%	\$ 1,837.95
ST-AM-8005.P	Optimum System - PoE+ with Programming	\$2,217.29	15%	\$ 1,884.70
ST-XD-8005	Optimum System - PoE+ with External XD Receiver, In Wall Box Enclosure	\$3,179.33	15%	\$ 2,702.43



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ST-XD-8005.P	<b>Optimum System - PoE+ with External XD Receiver, In Wall Box Enclosure with Programming</b>	\$3,289.33	15%	<b>\$ 2,795.93</b>
AM-3229	<b>Sentinel System with Integrated XD Receiver</b>	\$1,235.67	15%	<b>\$ 1,050.32</b>
CK-4010	<b>Sentinel Installation Wiring Kit</b>	\$165.54	15%	<b>\$ 140.71</b>
SY-8001	<b>Sentinel System with Teacher Pendant and Mic360</b>	\$2,603.46	15%	<b>\$ 2,212.94</b>
SY-8003	<b>Sentinel System with Teacher Pendant and Student Handheld and Mic360</b>	\$2,241.89	15%	<b>\$ 1,905.61</b>
SP-0210	<b>Classroom Speaker, Ceiling, 2x2 Tile Replacement, Plenum Rated</b>	\$168.59	15%	<b>\$ 143.30</b>
SP-0211	<b>Classroom Speaker, Ceiling, 1x2 Tile Replacement, Plenum Rated</b>	\$150.84	15%	<b>\$ 128.22</b>
ST-SP-0100	<b>Classroom Speaker, Wall, Set of 4</b>	\$609.79	15%	<b>\$ 518.32</b>
ST-SP-0211	<b>Classroom Speaker, Ceiling, 1x2 Tile Replacement, Plenum Rated, Set of 4</b>	\$603.37	15%	<b>\$ 512.86</b>
ST-SP-0212	<b>Classroom Speaker, Ceiling, 1x2 Tile Replacement, Plenum Rated, Set of 2</b>	\$301.69	15%	<b>\$ 256.43</b>



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ST-SP-1030	<b>Compact Full-Range Pendant Speaker, Set of 4</b>	\$1,643.20	15%	\$ <b>1,396.72</b>
ST-SP-9224	<b>Classroom Speaker, Ceiling, 2x2 Tile Replacement, Plenum Rated, Set of 4</b>	\$674.34	15%	\$ <b>573.19</b>
XD-0775	<b>SAFE Alert Duress Transmitter</b>	\$200.00	15%	\$ <b>170.00</b>
XD-0900	<b>CLAUDIA - Classroom Media Station</b>	\$1,142.02	15%	\$ <b>970.72</b>
XD-0900.P	<b>CLAUDIA - Classroom Media Station with Programming</b>	\$1,197.02	15%	\$ <b>1,017.47</b>
ST-XD-9025	<b>XD Teacher Box with Teacher Pendant Microphone</b>	\$417.24	15%	\$ <b>354.65</b>
ST-XD-9026	<b>XD Teacher Box with Teacher Pendant Microphone</b>	\$417.24	15%	\$ <b>354.65</b>
ST-XD-9050	<b>XD Student Handheld Microphone Add On</b>	\$388.85	15%	\$ <b>330.53</b>
ST-XD-9060	<b>XD Teacher Box with Teacher Pendant and Student Handheld Microphone</b>	\$836.34	15%	\$ <b>710.89</b>
ST-XD-9360	<b>Mic360 Throwable Microphone Ball with XD Teacher Pendant Microphone</b>	\$745.68	15%	\$ <b>633.83</b>
XD-0701	<b>XD Teacher Pendant Microphone</b>	\$323.90	15%	\$ <b>275.32</b>
XD-0801	<b>XD Student Handheld Microphone</b>	\$323.90	15%	\$ <b>275.32</b>
XD-1401	<b>Mic360 Throwable Microphone Ball (Requires ST-XD-9025)</b>	\$324.32	15%	\$ <b>275.68</b>
XD-5001	<b>Battery, Li-ON Battery, 3.7V 700 mAh 2.6 Wh, for XD Mics</b>	\$56.79	15%	\$ <b>48.27</b>
XD-5011	<b>Charger, Dual USB Wall Mount Charger Block, for XD Mics</b>	\$28.39	15%	\$ <b>24.13</b>
XD-5021	<b>6' USB 2.0 A Male to Micro-USB B Male, for XD Mics</b>	\$8.17	15%	\$ <b>6.94</b>
ST-XD-0601	<b>XD Receiver with 3' Cat6</b>	\$764.15	15%	\$ <b>649.53</b>
XD-0601	<b>XD Receiver</b>	\$748.18	15%	\$ <b>635.95</b>
AC-2005	<b>XDSolo Wall-Mount Bracket Pair, Black</b>	\$241.55	15%	\$ <b>205.32</b>
AC-3006	<b>BEAM-Pro Cart Mount with Power Supply</b>	\$272.09	15%	\$ <b>231.27</b>
AC-3007	<b>BEAM-Pro Wall Mount with Power Supply</b>	\$239.58	15%	\$ <b>203.64</b>
AC-3008	<b>BEAM-Pro Portable Stand with Power Supply</b>	\$418.57	15%	\$ <b>355.79</b>
AC-3076	<b>BEAM Cart Mount with Power Supply</b>	\$555.28	15%	\$ <b>471.99</b>



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PA-0016	<b>XDSolo Speaker Stand</b>	\$239.91	15%	\$ 203.92
XD-1100	<b>XDSolo System with Teacher Microphone</b>	\$2,485.26	15%	\$ 2,112.47
XD-1110	<b>XDSolo Companion Speaker</b>	\$1,319.81	15%	\$ 1,121.83
XD-1212	<b>BEAM-Pro (Requires Power Supply and Mount)</b>	\$3,563.03	15%	\$ 3,028.57
XD-1301	<b>BEAM White Speaker Audio Bar</b>	\$1,163.50	15%	\$ 988.97
XD-1302	<b>BEAM Portable Mount with Power Supply</b>	\$199.19	15%	\$ 169.31
XD-1303	<b>BEAM Wall Mount with Power Supply</b>	\$164.32	15%	\$ 139.67
AC-2083	<b>Indoor Flush Mount Strobe, 2-Gang Wall Plate Style, Green</b>	\$464.10	15%	\$ 394.49
AC-2102	<b>Indoor/Outdoor Multi-Color Strobe - PoE</b>	\$1,401.98	15%	\$ 1,191.68
AC-2113	<b>Indoor Flush Mount Strobe, 2-Gang Wall Plate Style, Blue</b>	\$464.10	15%	\$ 394.49
AM-1001	<b>EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK</b>	\$1,064.79	15%	\$ 905.07
AM-1003	<b>EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK</b>	\$890.88	15%	\$ 757.25
AM-1010	<b>EPIC Common Zone Amplifier 1 X 120W 70V, 1U HALF-RACK</b>	\$1,135.78	15%	\$ 965.42
AM-1011	<b>EPIC Common Zone Amplifier 2 X 120W 70V, 1U HALF-RACK</b>	\$1,561.70	15%	\$ 1,327.45
AM-1012	<b>EPIC Common Zone Amplifier 1 X 300W 70V, 2U</b>	\$1,388.50	15%	\$ 1,180.23
AM-1013	<b>EPIC Common Zone Amplifier 2 X 300W 70V, 2U</b>	\$2,054.00	15%	\$ 1,745.90
ST-AM-1025	<b>EPIC Common Zone Amplifier 4 X 250W 70V - 1U</b>	\$2,839.94	15%	\$ 2,413.95
AM-3244	<b>MS-320 PoE+ Network Interface</b>	\$1,151.12	15%	\$ 978.45
AM-3244.P	<b>MS-320 PoE+ Network Interface with Programming</b>	\$1,206.12	15%	\$ 1,025.20
AM-3245	<b>MS-375 PoE+ SAFE Alert Extender</b>	\$1,771.40	15%	\$ 1,505.69
AM-3245.P	<b>MS-375 PoE+ SAFE Alert Extender with Programming</b>	\$1,826.40	15%	\$ 1,552.44
SP-1090	<b>2x2 Tile Replacement 70V Loudspeaker</b>	\$175.70	15%	\$ 149.34
SP-1091	<b>External 70V Horn Speaker and Enclosure</b>	\$394.37	15%	\$ 335.21
SP-1094	<b>Internal Angled 70 Volt Horn Speaker and Enclosure</b>	\$362.03	15%	\$ 307.72
EP-0034	<b>EPIC Phone Integration License</b>	\$1,707.42	15%	\$ 1,451.31
EP-0001	<b>1U Rackmount Appliance for EPIC System</b>	\$7,394.40	15%	\$ 6,285.24



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EP-0001.P	<b>1U Rackmount Appliance for EPIC System with Programming</b>	\$10,135.40	15%	<b>\$ 8,615.09</b>
EP-0020	<b>EPIC Kiosk</b>	\$2,717.69	15%	<b>\$ 2,310.04</b>
EP-0020.P	<b>EPIC Kiosk with Programming</b>	\$2,772.69	15%	<b>\$ 2,356.79</b>
EP-0027	<b>EPIC Kiosk Wall Bracket</b>	\$62.11	15%	<b>\$ 52.79</b>
EP-0105	<b>CLAUDIA - EPIC Front Office Media Player</b>	\$1,142.02	15%	<b>\$ 970.72</b>
EP-0105.P	<b>CLAUDIA - EPIC Front Office Media Player with Programming</b>	\$1,197.02	15%	<b>\$ 1,017.47</b>
EP-2010	<b>EPIC Lockdown Button</b>	\$244.90	15%	<b>\$ 208.17</b>



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EP-2011	EPIC Lockdown Button with Cat6 and Install Manual	\$314.01	15%	\$ 266.91
EP-2012	EPIC Lockdown Button with MS-300	\$1,365.89	15%	\$ 1,161.01
NE-0012	Back Box and Spacer for Lockdown Button	\$47.40	15%	\$ 40.29
NE-0013	Lockdown Button Station	\$197.50	15%	\$ 167.88
PA-0024	Smart-UPS 1000VA LCD 2U 120V Battery Backup For Use with EPIC Appliance	\$1,499.58	15%	\$ 1,274.64
PA-0095.P	Grandstream GXP2130 Enterprise Phone including Pro	\$282.44	15%	\$ 240.07
PA-0095	Audio Enhancement Enterprise Phone with 2.8-Inch C	\$282.44	15%	\$ 240.07
PA-0045	UPS 425VA 6-Outlet 120V for use with EPIC Kiosk	\$175.70	15%	\$ 149.34
PA-0086	Outdoor Enclosure For Use with Optimum, MS-320, MS-375	\$308.10	15%	\$ 261.89
PA-0191	25/70V Volume Control	\$49.69	15%	\$ 42.24
ST-PA-9005	EPIC 70V Volume Control Assembly	\$118.26	15%	\$ 100.52
SB-EP-0001	EPIC Head End with Battery Backup	\$31,494.40	15%	\$ 26,770.24
SB-EP-0001.P	EPIC Head End Including Battery Backup with Programming	\$31,659.40	15%	\$ 26,910.49
SB-EP-2001	EPIC Head End No Battery Backup	\$29,819.13	15%	\$ 25,346.26
SB-EP-2001.P	EPIC Head End No Battery Backup with Programming	\$33,101.33	15%	\$ 28,136.13
SB-EP-8004	EPIC SAFE Only Head End System	\$26,114.46	15%	\$ 22,197.29
SB-EP-8004.P	EPIC SAFE Only Head End System with Programming	\$29,286.66	15%	\$ 24,893.66
SB-EP-8005	District View Head End	\$36,362.39	15%	\$ 30,908.03
SB-EP-8005.P	District View Head End with Programming	\$39,534.59	15%	\$ 33,604.40
SB-EP-9005	EPIC System Virtual Head End with EPIC Kiosk & Licensing	\$22,569.96	15%	\$ 19,184.47
SB-EP-9005.P	EPIC System Virtual Head End with Programming	\$22,734.96	15%	\$ 19,324.72
SP-1001	8" SPEAKER GRILLE, JG8X	\$172.54	15%	\$ 146.66
SP-1022	70V Wall Mount Speaker, White	\$163.26	15%	\$ 138.77
SP-1034	Blind Mount Speaker Enclosure 8", back box, 5" deep	\$90.50	15%	\$ 76.93
SP-1035	10" Speaker Enclosure, P68XA 10 inch Steel	\$134.87	15%	\$ 114.64



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SP-1036	<b>Low Profile Speaker</b>	\$484.74	15%	<b>\$ 412.03</b>
SP-1042	<b>Outdoor Stainless Steel Recessed Speaker Enclosure</b>	\$235.42	15%	<b>\$ 200.11</b>
SP-1043	<b>Indoor Slanted Steel Speaker Enclosure, White</b>	\$280.45	15%	<b>\$ 238.38</b>
SP-1044	<b>Outdoor Stainless Steel Enclosure, White</b>	\$295.78	15%	<b>\$ 251.41</b>
SP-1045	<b>Indoor Paging Horn with Grille, White</b>	\$239.58	15%	<b>\$ 203.64</b>
SP-1046	<b>Outdoor Paging Horn with Grille, White</b>	\$280.40	15%	<b>\$ 238.34</b>
SP-1050	<b>6.5" 2-Way High-Ceiling Loudspeaker</b>	\$800.36	15%	<b>\$ 680.31</b>
SP-1077	<b>8" Loudspeaker w/ 5w-25/70v Transformer</b>	\$63.90	15%	<b>\$ 54.31</b>
SP-1086	<b>Compact Full-Range Pendant Speaker, White</b>	\$410.80	15%	<b>\$ 349.18</b>
ST-AC-2102.P	<b>Indoor/Outdoor Multi-Color Strobe PoE with Programming</b>	\$1,456.98	15%	<b>\$ 1,238.43</b>
ST-AC-9003	<b>Multiple Strobe Adapter Set</b>	\$559.46	15%	<b>\$ 475.54</b>
ST-AC-9003.P	<b>Multiple Strobe Adapter Set with Programming</b>	\$614.46	15%	<b>\$ 522.29</b>
ST-AM-8003	<b>MS-300 Network Interface</b>	\$996.88	15%	<b>\$ 847.35</b>



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ST-AM-8003.P	<b>MS-300 Network Interface with Programming</b>	\$1,051.88	15%	<b>\$ 894.10</b>
ST-EP-0001	<b>1U Rackmount Appliance for EPIC System</b>	\$7,424.86	15%	<b>\$ 6,311.13</b>
ST-EP-0001.P	<b>EPIC Server with Programming</b>	\$10,542.06	15%	<b>\$ 8,960.75</b>
ST-PA-9002	<b>Barix Barionet 50 I/O Module Kit</b>	\$795.37	15%	<b>\$ 676.07</b>
ST-PA-9002.P	<b>Barix Barionet 50 I/O Module with Programming Kit</b>	\$850.37	15%	<b>\$ 722.82</b>
AC-0001	<b>100' Speaker Wire Plenum Rated, White</b>	\$62.11	15%	<b>\$ 52.79</b>
AC-0002	<b>75' Speaker Wire Plenum Rated, White</b>	\$51.46	15%	<b>\$ 43.74</b>
AC-0003	<b>50' Speaker Wire Plenum Rated, White</b>	\$40.81	15%	<b>\$ 34.69</b>
AC-0004	<b>18/2 Spooled Speaker Wire Plenum Rated Per Foot, White</b>	\$1.12	15%	<b>\$ 0.95</b>
AC-0007	<b>22/2 Shielded with Drain Per Foot</b>	\$0.71	15%	<b>\$ 0.60</b>
AC-0012	<b>16/2 Speaker Wire Non-Plenum</b>	\$0.71	15%	<b>\$ 0.60</b>
AC-0102	<b>3' Cat6, Plenum Rated, Black</b>	\$15.97	15%	<b>\$ 13.58</b>





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AC-0103	7' Cat6, Plenum Rated, Black	\$24.84	15%	\$ 21.11
AC-0106	50' Cat6, Plenum Rated, Black	\$79.85	15%	\$ 67.88
AC-0108	50' Cat6 Shielded Plenum Rated	\$172.54	15%	\$ 146.66
AC-0109	3' Cat6, Non-Plenum, Black	\$14.20	15%	\$ 12.07
AC-0114	1' Cat6, Non-Plenum, Black	\$10.65	15%	\$ 9.05
AC-0115	50' Cat6, Plenum Rated, Purple	\$58.57	15%	\$ 49.79
AC-0116	35' Cat6, Plenum Rated, Purple	\$44.37	15%	\$ 37.71
AC-0117	15' Cat6, Plenum Rated, Purple	\$26.62	15%	\$ 22.63
AC-0118	1.5' Cat6, Plenum Rated, Purple	\$14.20	15%	\$ 12.07
AC-0125	3' Cat6, Plenum Rated, Grey	\$14.20	15%	\$ 12.07
AC-0200	50' 3.5 Male to 3.5 Male Plenum Rated - Shielded	\$72.77	15%	\$ 61.86
AC-0201	3' 3.5 Male to 3.5 Male - Shielded	\$10.65	15%	\$ 9.05
AC-0202	35' 3.5 Male to 3.5 Male Plenum Rated - Shielded	\$46.14	15%	\$ 39.22
AC-1003	15', Plenum Power Cable, For Use with AC-1002	\$24.84	15%	\$ 21.11
AC-1004	Power Supply 24V, 2.5A with Phoenix Connector	\$133.10	15%	\$ 113.13
AC-2018	Female DB9 to Terminal Block Connector	\$40.81	15%	\$ 34.69
AC-2041	Male Dual RCA to Female 3.5mm/Stereo Y-Adapter	\$12.42	15%	\$ 10.56
AC-2059	1' RJ45 to 3.5MM M/M Cable, For Use w/Hydra II	\$18.96	15%	\$ 16.12
AC-2067	Hydra II Adapter	\$195.21	15%	\$ 165.93
EP-0016	VIEWpath Hardware Upgrade to EPIC System	\$1,952.12	15%	\$ 1,659.30
IN-0062	1" Raceway Panduit, Non Metallic, White	\$7.58	15%	\$ 6.45
IN-0091	Panduit Non Metallic 1-Gang Box	\$23.07	15%	\$ 19.61
NE-1003	MicroSD Card for EduCam360-B	\$143.80	15%	\$ 122.23
NE-1050	EduCamPTZ-B PoE	\$1,584.77	15%	\$ 1,347.06
NE-1051	EduCam360-C PoE	\$2,120.71	15%	\$ 1,802.60
NE-1052	EduCam PTZ-B/EduCam360-C Tile Bridge	\$39.04	15%	\$ 33.19



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NE-1053	EduCamPTZ-B Wall Mount	\$195.21	15%	\$ 165.93
NE-1056	SD Card for EduCam PTZ-B/EduCam360-C	\$42.72	15%	\$ 36.31
SB-NE-8102	EduCamPTZ-B System	\$1,739.31	15%	\$ 1,478.41
SB-NE-8102.P	EduCamPTZ-B System with Programming	\$1,794.31	15%	\$ 1,525.16
SB-NE-8103	EduCam360-C System	\$2,275.25	15%	\$ 1,933.96
SB-NE-8103.P	EduCam360-C System with Programming	\$2,330.25	15%	\$ 1,980.71
ST-NE-1050	EduCamPTZ-B	\$1,700.27	15%	\$ 1,445.23
ST-NE-1050.P	EduCamPTZ-B with Programming	\$1,755.27	15%	\$ 1,491.98
AM-3250.P	MS-700 Optimum Amplifier with Integrated XD Receiver with Programming (Requires PoE+)	\$3,316.37	15%	\$ 2,818.91
ST-NE-1051	EduCam360-C	\$2,236.21	15%	\$ 1,900.77
ST-NE-1051.P	EduCam360-C with Programming	\$2,291.21	15%	\$ 1,947.52
SP-1095	70V 2x2 Tile Replacement Speaker	\$268.69	15%	\$ 228.39
ST-NE-9054	VIEWpath Head End	\$23,705.50	15%	\$ 20,149.67
ST-NE-9054.P	VIEWpath Head End Including Programming	\$26,446.50	15%	\$ 22,479.52
ST-NE-9055	VIEWpath Virtual Head End	\$14,298.05	15%	\$ 12,153.34
ST-NE-9055.P	VIEWpath Virtual Head End with Programming	\$14,353.05	15%	\$ 12,200.09
EP-0036	EPIC InfoView Large Display Adapter	\$484.74	15%	\$ 412.03
ST-EP-0128	Single - Wall Mounted PoE Powered Display Kit	\$2,014.36	15%	\$ 1,712.20
ST-EP-0129	Single - Wall Mounted WiFi AC Powered Display Kit	\$2,168.23	15%	\$ 1,843.00
ST-EP-0130	Single - Wall Mounted Basic Display, Dual AC Powered Kit	\$919.40	15%	\$ 781.49
ST-EP-0228	Double - Wall Mounted PoE Powered Display Kit	\$5,861.25	15%	\$ 4,982.06
ST-EP-0229	Double - Wall Mounted WiFi, AC Powered Display Kit	\$6,169.00	15%	\$ 5,243.65
ST-EP-0230	Double - Wall Mounted Basic Display, Dual AC Powered Kit	\$3,642.90	15%	\$ 3,096.46
ST-EP-0328	Double - Ceiling Mounted PoE Powered Display Kit	\$6,061.69	15%	\$ 5,152.43
AM-3250	MS-700 Optimum Amplifier with Integrated XD Receiver (Requires PoE+)	\$3,257.37	15%	\$ 2,768.76



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Product Code	Product Description	MSRP	AV Discount	AV Price
ST-EP-0329	Double - Ceiling Mounted WiFi, AC Powered Display Kit	\$6,369.44	15%	\$ 5,414.02
ST-EP-0330	Double - Ceiling Mounted Basic Display, Dual AC Powered Kit	\$3,843.33	15%	\$ 3,266.83
EP-0009	EPIC System Platform License	\$7,985.95	15%	\$ 6,788.06
EP-0010	SAFE System License (Requires EP-0009)	\$6,310.68	15%	\$ 5,364.08
EP-0022	EPIC System License (Requires EP-0009)	\$2,307.05	15%	\$ 1,960.99
EP-0023	EPIC District View Platform License	\$26,219.83	15%	\$ 22,286.86
EP-0032	InfoView Visual Messaging and Clock License (Requries EP-0009)	\$4,921.38	15%	\$ 4,183.18
EP-0033	InfoView Digital Signage Yearly Campus Subscription (Requires EP-0032)	\$813.38	15%	\$ 691.38
EP-0037	InfoView Digital Signage 5 Year Campus Subscription (Requires EP-0032)	\$4,066.92	15%	\$ 3,456.88
NE-3000	VIEWpath System License (Requires EP-0009)	\$6,312.10	15%	\$ 5,365.29
NE-3007	VIEWpath Yearly Per User Subscription (Requires NE-3012)	\$159.00	15%	\$ 135.15
NE-3012	VIEWpath Yearly Per District Subscription (Requires NE-3000)	\$12,911.25	15%	\$ 10,974.56
PA-3007	Basic Distribution Head End System	\$5,683.56	15%	\$ 4,831.03
PA-4007	Basic Distribution Head End System Accessories Kit	\$10,646.72	15%	\$ 9,049.71
AC-2092	Interactive Touch Controller Programming Adaptor	\$184.04	15%	\$ 156.43
NE-0003	Wall Plate, WPA-03, Adjustable Audio Input/Output with Decora Plate	\$248.46	15%	\$ 211.19
NE-0006	Wall Plate, WPA-501, Ambient Mic with Decora Plate	\$97.61	15%	\$ 82.97
NE-0007	Wall Plate, WPA-502, Call Button, Emergency Button with Ambient Mic with Decora Plate	\$97.61	15%	\$ 82.97
NE-0008	Wall Plate, WPA-504, Call Button, Ambient Mic with Decora Plate	\$97.61	15%	\$ 82.97
NE-0009	Wall Plate, WPA-505, Emergency Button, Ambient Mic with Decora Plate	\$97.61	15%	\$ 82.97
PA-0074	Interactive Touch Controller	\$700.98	15%	\$ 595.84
PA-0074.P	Interactive Touch Controller with Programming	\$755.98	15%	\$ 642.59



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ST-PA-8010	Interactive Touch Controller Kit	\$857.39	15%	\$ 728.78
ST-PA-8010.P	Interactive Touch Controller Kit with Programming	\$1,132.39	15%	\$ 962.53
ST-PA-9003	AV Connect Kit	\$1,915.24	15%	\$ 1,627.96
WP-0001	Wall Plate, WPA-701, Ambient Mic with Decora Plate	\$106.97	15%	\$ 90.92
WP-0002	Wall Plate, WPA-702, Call Button, Emergency Button, Ambient Mic with Decora Plate	\$106.97	15%	\$ 90.92
WP-0004	Wall Plate, WPA-704, Call Button, Ambient Mic with Decora Plate	\$106.97	15%	\$ 90.92
WP-0005	Wall Plate, WPA-705, Emergency Button, Ambient Mic with Decora Plate	\$106.97	15%	\$ 90.92
EP-0017	Technical Certification Training	\$835.00	15%	\$ 709.75
SE-0074	Construction - Owner Training	\$2,500.00	15%	\$ 2,125.00
SE-0032	Commissioning Per Room	\$184.00	15%	\$ 156.40
SE-0058	Installation of an Audio System (Requires Existing Speakers)	\$434.00	15%	\$ 368.90
SE-0071	Construction - Design and Engineering Services	\$5,825.00	15%	\$ 4,951.25
SE-0072	Construction - CAD Services	\$3,325.00	15%	\$ 2,826.25
SE-0073	Construction - PM Services	\$200.00	15%	\$ 170.00
SE-0075	Installation of Basic Distributed System	\$2,600.00	15%	\$ 2,210.00
SE-0077	Installation of Single Display	\$412.00	15%	\$ 350.20
SE-0078	Installation of Double Display	\$824.00	15%	\$ 700.40
SE-0079	Installation of AVConnect	\$430.00	15%	\$ 365.50
SE-0080	Installation of Kiosk	\$287.00	15%	\$ 243.95
SE-0081	Installation of Interactive Touch Controller	\$287.00	15%	\$ 243.95
SE-0082	Installation of Multi-Color Strobe	\$287.00	15%	\$ 243.95
SE-1068	Installation of 70V Equipment	\$430.00	15%	\$ 365.50
EP-0019	EPIC Training	\$9,000.00	15%	\$ 7,650.00
EP-0021	EPIC Head End Install	\$110.00	15%	\$ 93.50



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Product Code	Product Description	MSRP	AV Discount	AV Price
EP-0035	<b>EPIC Administrator Training</b>	\$834.00	15%	\$ 708.90
SE-0001	<b>Audio Enhancement Pre-Programming of Network Device</b>	\$55.00	15%	\$ 46.75
SE-0002	<b>Installation Labor per hour</b>	\$110.00	15%	\$ 93.50
SE-0003	<b>Custom Classroom in a Box Pre-Assembly</b>	\$209.00	15%	\$ 177.65
SE-0006	<b>AE's Appliances- Onsite Programming-Per Day-First D</b>	\$4,200.00	15%	\$ 3,570.00
SE-0007	<b>Professional Development - Per Day (Travel Expenses</b>	\$2,500.00	15%	\$ 2,125.00
SE-0010	<b>Professional Dev Planning Services REMOTE</b>	\$1,659.00	15%	\$ 1,410.15
SE-0012	<b>Installation Lift Rental Fee per day</b>	\$918.00	15%	\$ 780.30
SE-0019	<b>Installation Re-Install or Move System</b>	\$1,040.00	15%	\$ 884.00
SE-0020	<b>Installation of Raceway per foot</b>	\$4.30	15%	\$ 3.66
SE-0023	<b>Install of Network Devices</b>	\$525.00	15%	\$ 446.25
SE-0024	<b>Audio Enhancement Engineering &amp; Design Fee</b>	\$4,500.00	15%	\$ 3,825.00
SE-0025	<b>Travel Fee</b>	\$2,750.00	15%	\$ 2,337.50
SE-0029	<b>Commissioning ON-SITE Support Services for First da</b>	\$4,585.00	15%	\$ 3,897.25
SE-0031	<b>Commissioning ON-SITE Support Services</b>	\$1,825.00	15%	\$ 1,551.25
SE-0035	<b>Installation of Audio System</b>	\$535.00	15%	\$ 454.75
SE-0036	<b>Installation of Audio System and Camera or Network</b>	\$718.00	15%	\$ 610.30
SE-0037	<b>Installation of MS-300, Intercom Speaker/Call Button</b>	\$580.00	15%	\$ 493.00
SE-0038	<b>Installation of MS-300 for Common Zone/Paging Am</b>	\$340.00	15%	\$ 289.00
SE-0039	<b>Installation of Network Drop, not including Patch Pan</b>	\$450.00	15%	\$ 382.50
SE-0040	<b>Installation of Additional Network Drop, not includin</b>	\$295.00	15%	\$ 250.75
SE-0042	<b>Installation of AV Connect</b>	\$165.00	15%	\$ 140.25
SE-0043	<b>Audio Enhancement EPIC System Phone Integration</b>	\$1,660.00	15%	\$ 1,411.00
SE-0045	<b>Installation of Intercom Classroom</b>	\$645.00	15%	\$ 548.25
SE-0046	<b>Installation of Intercom Classroom and Camera</b>	\$827.00	15%	\$ 702.95
SE-0047	<b>Audio Enhancement Appliance Programming per Appliance</b>	\$2,741.00	15%	\$ 2,329.85



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SE-0048	Cutover of Existing Zone	\$1,825.00	15%	\$ 1,551.25
SE-0049	Installation of 70V Speakers/Equipment	\$110.00	15%	\$ 93.50
SE-0050	Installation of Cafeteria/Performance Room Pro Aud	\$3,300.00	15%	\$ 2,805.00
SE-0051	Installation of Cafetorium/Auditorium Pro Audio	\$6,400.00	15%	\$ 5,440.00
SE-0052	Installation of Additional Ceiling Speaker (1 speaker)	\$37.00	15%	\$ 31.45
SE-0053	Installation of Additional Wall Speaker (1 speaker)	\$55.00	15%	\$ 46.75
SE-0054	Miscellaneous Parts	Varies by Proje	15%	#VALUE!
SE-0055	Waiver of Subrogation - New Construction	Varies by Proje	15%	#VALUE!
SE-0056	Professional Development Training	\$900.00	15%	\$ 765.00
SE-0057	Installation Permit and Inspection Services	Varies by Proje	15%	#VALUE!
SE-0060	Professional Development - First Day (Includes Trave	\$4,200.00	15%	\$ 3,570.00
SE-0062	Install of BEAM Audio Bar	\$330.00	15%	\$ 280.50
SE-0063	New Construction/Renovation Fee	Varies by Proje	15%	#VALUE!
SE-0064	Installation of Classroom Camera Only	\$300.00	15%	\$ 255.00
SE-0065	System Pre-Assembly - Basic	\$95.00	15%	\$ 80.75
SE-0065	Optional Contingency	\$18,000.00	15%	\$ 15,300.00
SE-0066	Payment and Performance Bonding Fee	Varies by Proje	15%	#VALUE!
SE-0068	Professional Development - Virtual Delivery	\$2,500.00	15%	\$ 2,125.00
SE-1001	Pre-Programming of Network Device	\$55.00	15%	\$ 46.75
SE-1002	EPIC Custom Map Development Fee	\$840.00	15%	\$ 714.00
SE-1004	EPIC District View Per Campus Programming Fee	\$835.00	15%	\$ 709.75
SE-1005	ITC Custom Screen Programming Fee	\$917.00	15%	\$ 779.45
SE-1008	Programming of Network Appliance per Appliance-R	\$3,230.00	15%	\$ 2,745.50
SE-1024	Engineering & Design Fee	\$2,493.00	15%	\$ 2,119.05
SE-1043	EPIC System Third Party System Integration, Per Syst	\$1,660.00	15%	\$ 1,411.00
SE-1047	Appliance Programming per Appliance	\$2,741.00	15%	\$ 2,329.85



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Product Code	Product Description	MSRP	AV Discount	AV Price
SE-1065	System Pre-Assembly - Basic	\$95.00	15%	\$ 80.75