



Statewide Term Contract for Audio/Visual # 4400026081  
 BridgeTek Solutions, LLC.  
 110 Connector Park Ct  
 Piedmont, SC 29673  
 864-214-0221  
 www.bridgeteksolutions.com



Product Code	Product Description	MSRP	AV Discount	AV Price
MTW300-1000	The Meeting Owl 3 is our premium 360-degree camera, mic, and speaker device that creates the most immersive meeting experience for hybrid teams and classrooms.	\$1,095.00	15%	<b>\$930.75</b>
FRS100-1000	<b>OWL LABS OWL BAR</b>	\$1,999.00	15%	<b>\$1,699.15</b>
EXM100-1000	OwlLabsExpansion Mic - Expand the audio range of your MeetingOwl3 by connecting toOwlLabsExpansion Mic.	\$249.00	15%	<b>\$211.65</b>
OCWOB100-0000	OwlLabsOwlCare forOWLBAR ONLY - advanced support and warranty program with a no-questions-asked replacement policy. 3-year warranty begins at the date ofOwlBar purchase.	\$299.00	15%	<b>\$254.15</b>
OCW100-1000	OwlLabsOwlCare for MEETINGOWL3 ONLY - advanced support and warranty program with a no-questions-asked replacement policy. 3-year warranty begins at the date ofOwlBar purchase.	\$149.00	15%	<b>\$126.65</b>
ACCMTW000-0001	OwlLabsSoft-Sided MeetingOwlCarrying Case Our custom soft-sided travel case with a scratch-proof inner lining holds the MeetingOwl, the Expansion Mic, cables, and power supply, so you can safety store your tech while on the go.	\$149.00	15%	<b>\$126.65</b>
BND300-0002	For the power user who wants the most optimal room setup and locking capabilities. The Premium Pack includes the MeetingOwl3 with all our best accessories, including theOwlLock Adapter, a 16 USB C-C cable, andOwlCare.	\$1,199.00	15%	<b>\$1,019.15</b>
ACCMTW300-0000	MeetingOwl3 Lock Adapter - Our K-Lock Adapter attaches to the bottom of the MeetingOwl3 to keep yourOwlsecure and cables organized. Adds a standard Kensington T-bar lock slot to your MeetingOwl. Compatible with the MeetingOwl3.	\$49.00	15%	<b>\$41.65</b>
FRS100-1000	Owl Labs Owl Bar 4K Video Conferencing Device	\$1,999.00	15%	<b>\$1,699.15</b>
BND300-0025	MeetingOwl3 +OwlBar + WhiteboardOwl	\$3,647.00	15%	<b>\$3,099.95</b>



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ACCMTW100-0000	<b>Hard-Sided MeetingOwlCarrying Case. Safely store your MeetingOwldevice for transport and travel. Our 5-lb (2.25 lg) 15 x 13 (38 x 33 cm) Pelican (R) case fits the MeetingOwl, USB and power cables, and power supply. TSA-approved carry-on size.</b>	\$199.00	15%	<b>\$169.15</b>
BND300-0029	<b>MeetingOwl3 +OwlBar + Expansion Mic</b>	\$3,297.00	15%	<b>\$2,802.45</b>
BND300-0021	<b>MeetingOwl3 +OwlBar</b>	\$3,048.00	15%	<b>\$2,590.80</b>
BND300-0010	<b>MeetingOwl3 + WhiteboardOwl</b>	\$1,648.00	15%	<b>\$1,400.80</b>
BND300-0008	<b>MeetingOwlRoom Kit (OwlConnect)</b>	\$2,225.00	15%	<b>\$1,891.25</b>
ACCMTW300-0002	<b>USB C Male to USB C Male Cable for Meeting Owl 3 (16 Feet / 4.87M)</b>	\$29.00	15%	<b>\$24.65</b>
BND300-0009	<b>MeetingOwl3 + Meeting HQ</b>	\$2,748.00	15%	<b>\$2,335.80</b>
BND300-0004	<b>2 MeetingOwl3S + Meeting HQ</b>	\$3,797.00	15%	<b>\$3,227.45</b>
BND300-0007	<b>MeetingOwl3 + Expansion Mic Kit</b>	\$1,298.00	15%	<b>\$1,103.30</b>
WBC100-1000	<b>Whiteboard Owl - 4208x3120, wifi or bluetooth, wall, ceiling or tripod mount, view and download high-res whiteboard images during meetings. Improves whiteboard visibility with increased clarity, shadow reduction, and by making presenter transparent</b>	\$599.00	15%	<b>\$509.15</b>
PTW100-1000	<b>Owl Labs Meeting HQ In-Room Control Center</b>	\$1,699.00	15%	<b>\$1,444.15</b>