



Statewide Term Contract for Audio/Visual # 4400026081

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SN2106

| MFG Part # | Product Description | MSRP | AV Disc | AV Price |
|------------|--|------------|---------|------------|
| LMPC120 | LCD projector lamp VPL-CS1 / CS2 / CX1 | \$399.00 | 20% | \$319.20 |
| LMP-C121 | Sony Replacement Lamp-Compatible with Sony VPLCS3 and VPLCX3 Projectors | \$399.00 | 20% | \$319.20 |
| LMP-C160 | Sony - Projector lamp - VPL-CX11 | \$399.00 | 20% | \$319.20 |
| LMPE150 | LCD projector lamp VPL-ES2 | \$399.00 | 20% | \$319.20 |
| LMPF300 | LCD projector lamp VPL-FX51 / FX52 / FX5 | | 20% | #VALUE! |
| LMPP260 | Sony - LCD projector lamp VPL-PX35 / PX40 | \$550.00 | 20% | \$440.00 |
| VPLLZM102 | Sony VPLL ZM102 Telephoto zoom lens - 69 mm - 102 mm - f/2.0-2.6 | \$2,000.00 | 20% | \$1,600.00 |
| LMPC163 | Projector Replacement Lamp - for VPL-CX21 Projector | \$299.00 | 20% | \$239.20 |
| BKMF21 | Sony Monitor Control Adaptor | \$150.00 | 20% | \$120.00 |
| BKMF16 | HDSDI Adaptor | \$1,150.00 | 20% | \$920.00 |
| VSPAD7L100 | Additional 100 licenses for VSPAD7 | \$1,100.00 | 20% | \$880.00 |
| LMPE190 | 190W Replacement lamp | \$299.00 | 20% | \$239.20 |
| LMPF270 | Replacement Lamp for VPLFE40/VPLFE40L & FX40L and VPLKX40/FX40L; VPLFW41/VPLFW41L, VPLFX41, VPLFX41L | \$599.00 | 20% | \$479.20 |
| VPLL1008 | Manual Short Throw Lens VPL-FE40L/FX40L | \$2,400.00 | 20% | \$1,920.00 |
| VPLLZ1024 | Zoom lens - Zoom - 54.3 Mm - F/2.0 - 2.3 - 37.8 Mm | \$2,400.00 | 20% | \$1,920.00 |
| ICSSP50 | CONTROL CARD WITH VIDEO INPUT - ICSSP50 | \$200.00 | 20% | \$160.00 |
| SDX4200CWW | Sony Tape Backup Media SDX4200CWW 200GB (Native)/ 520GB (Compressed) AIT-4 | \$87.06 | 20% | \$69.65 |
| SPSEMSSOFT | ALERT Software | \$5,000.00 | 20% | \$4,000.00 |
| CHSJWD | Flat Panel Dual Swing Arm Wall Mount (26-45 Displays) | \$279.00 | 20% | \$223.20 |
| CHSMAC4 | Accessory ONLY Med 90 rotation adptr. | \$139.00 | 20% | \$111.20 |
| SSSP32FW/S | Left / right channel speakers - Silver | \$275.00 | 20% | \$220.00 |
| TAHUBMOUNT | Media Hub Mount | \$50.00 | 20% | \$40.00 |
| TAWM7600 | Media Hub | \$135.00 | 20% | \$108.00 |

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|---------------|---|------------|-----|------------|
| VPLLFM21 | Fixed Focal Length Short Throw Lens for VPL- FX52 / FX52L | \$2,700.00 | 20% | \$2,160.00 |
| SDX250C//AWW | Tape, AIT-2, AME, 50/130GB,230m - storage media | \$82.22 | 20% | \$65.78 |
| LMPD200 | Replacement Lamp for VPL-DX10,DX11,DX15 | \$399.00 | 20% | \$319.20 |
| LMPF271 | Spare lamp for VPL-FH300L and VPL-FW300L | \$899.00 | 20% | \$719.20 |
| LMPM200 | Replacement Lamp for VPL-MX20 & VPL-MX25 | \$399.00 | 20% | \$319.20 |
| VPLL4008 | Short Fixed Focus Lens | \$4,000.00 | 20% | \$3,200.00 |
| VPLLZ4015 | Short Zoom Focus Lens | \$3,200.00 | 20% | \$2,560.00 |
| VPLLZ4019 | Standard Zoom Focus Lens | \$3,200.00 | 20% | \$2,560.00 |
| VPLLZ4025 | Middle Zoom Focus Lens | \$3,200.00 | 20% | \$2,560.00 |
| VPLLZ4045 | Long Zoom Focus Lens | \$4,000.00 | 20% | \$3,200.00 |
| LMPE210 | Replacement 210W Lamp for VPL-EX130 | \$389.00 | 20% | \$311.20 |
| SPSVPLCPRSOT3 | 3 Year On Time Support for VPL-E and T Series Projectors | \$59.00 | 20% | \$47.20 |
| SPSVPLMBRsOT3 | 3 Year On Time Support for VPL-D and M Series Projectors | \$89.00 | 20% | \$71.20 |
| SPSVPLBIRSOT3 | 3 Year On Time Support for VPL-C Series Projectors | \$159.00 | 20% | \$127.20 |
| SPSVPLAIRSOT3 | 3 Year On Time Support for VPL-F Series Projectors | \$399.00 | 20% | \$319.20 |
| SPSVPLCPRSEW5 | 5 Year Extended Warranty w/OTS for VPL-E and T Series Projectors | \$149.00 | 20% | \$119.20 |
| SPSVPLMBRSEW5 | 5 Year Extended Warranty w/OTS for VPL-D and M Series Projectors | \$229.00 | 20% | \$183.20 |
| SPSVPLBIRSEW5 | 5 Year Extended Warranty w/OTS for VPL-C Series Projectors | \$399.00 | 20% | \$319.20 |
| SPSVPLAIRSEW5 | 5 Year Extended Warranty w/OTS for VPL-F Series Projectors | \$999.00 | 20% | \$799.20 |
| 20LTX800G | Tape,LTO,Ultrium-4,800GB/1600GB.QTY 1 = 20PK. | \$800.00 | 20% | \$640.00 |
| LMPF230 | Replacement Lamp for VPLFX30 | \$479.00 | 20% | \$383.20 |
| PKF30LA1 | LENS ADAPTOR FOR VPLFX30 | \$49.00 | 20% | \$39.20 |
| MSMT4G/TQMN | CARD,MEMORYSTICK PRO DUO,4G,MARK 2 | | 20% | #VALUE! |
| LMPF272 | REPLACEMENT LAMP FOR VPLFX35 | \$559.00 | 20% | \$447.20 |
| LMPF330 | 330W Ultra High Pressure replacement lamp for VPL-FX500L | \$699.00 | 20% | \$559.20 |
| VPLLZM42 | Option Lens for VPLF500L Series 1.87-2.3 Manual Zoom | \$475.00 | 20% | \$380.00 |
| VPLLFM22 | OPTIONAL LENS 0.89 FIXED ZOOM | \$2,000.00 | 20% | \$1,600.00 |
| VSPBZ10 | Sony HD IP Adressable Digital Signage Player | \$1,000.00 | 20% | \$800.00 |
| LMPF331 | Replacement Lamp for VPLFH35 | \$599.00 | 20% | \$479.20 |
| LMPE212 | Replacement Lamp for VPLSW535, SX535 | \$149.00 | 20% | \$119.20 |
| LMPC240 | replacement lamp for CW255/CX235 series | \$239.00 | 20% | \$191.20 |
| IFUPN200M | Replacement Main pen for the VPL-SW536CM (a pen with blue ring) | \$60.00 | 20% | \$48.00 |
| IFUPN200S | Replacement Sub pen for the VPL-SW536CM (a pen with orange ring) | \$60.00 | 20% | \$48.00 |
| LMPD213 | 210W ultra high pressure lamp Replacement Lamp for VPL-D100 series | \$199.00 | 20% | \$159.20 |
| SRPX100 | Rack Mount Audio Mixer | \$799.00 | 20% | \$639.20 |
| LTXCLWW | Tape, LTO, Ultrium-1, 2, 3, 4, 5, & 6 Cing Ctdg, 50 pass, Universal | \$75.00 | 20% | \$60.00 |
| VPLSW235 | 3000 Lm WXGA Short Throw Proj Educ/Corp 100 inch image from 46 inch | \$1,620.00 | 20% | \$1,296.00 |
| CBXH11/1 | RS232C to HDMI CEC Converter for Pro Bravia Models | \$79.00 | 20% | \$63.20 |
| LMPE220 | Replacement Lamp for VPLS630 Series | \$125.00 | 20% | \$100.00 |
| VPLLZ2009 | Short Lens for VPLF30/FHZ55 | \$2,250.00 | 20% | \$1,800.00 |

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|------------|---|------------|-----|------------|
| IFUPN250M | Interactive Pen (MAIN) for VPLSW630CM | \$60.00 | 20% | \$48.00 |
| IFUPN250S | Interactive Pen (SUB) for VPLSW630CM | \$60.00 | 20% | \$48.00 |
| VPLCH350 | 4000LM, WUXGA, WIRELESS/NETWORK PROJ | \$2,300.00 | 20% | \$1,840.00 |
| VPLCH355 | 4000LM, WUXGA, Wireless/Network Proj with HDBASET | \$2,800.00 | 20% | \$2,240.00 |
| LMPC281 | REPLACEMENT LAMP FOR VPLCH375 | \$239.00 | 20% | \$191.20 |
| LMPC250 | REPLACEMENT LAMP FOR VPLCH350/355 | \$239.00 | 20% | \$191.20 |
| VPLCH370 | 5000LM, WUXGA, Wireless/Network Proj | \$3,000.00 | 20% | \$2,400.00 |
| VPLLZ4007 | Optional Short throw lens for VPL-FHZ700L and VPL-F500 series projector Advanced High resolution lens with a throw ratio of 0.68 - 0.8:1 | \$3,200.00 | 20% | \$2,560.00 |
| BKMPJ10 | HDBaseT Interface Adaptor for VPL-FHZ700L projector | \$600.00 | 20% | \$480.00 |
| BKMPJ20 | Optional 3G HSDi card for VPL-FHZ700L and VPL-FH500L | \$1,100.00 | 20% | \$880.00 |
| LMPC280 | Replacement Lamp VPLCW276/VPLCX276 | \$239.00 | 20% | \$191.20 |
| VPLL2007 | Short Throw Lens FH3, FHZ55 | \$2,250.00 | 20% | \$1,800.00 |
| VPLL3007 | 0.65:1 Lens for FH30/FHZ60 series PJ | \$2,250.00 | 20% | \$1,800.00 |
| VPLLZ3009 | 0.85-1.0:1 Lens for FH30/FHZ60 series PJ | \$2,250.00 | 20% | \$1,800.00 |
| VPLLZ3024 | 2.34-3.19:1 Lens for FH30/FHZ60 series | \$2,250.00 | 20% | \$1,800.00 |
| VPLLZ3032 | 3.18-4.84:1 Lens for FH30/FHZ60 series. | \$2,250.00 | 20% | \$1,800.00 |
| VPLFH60/W | 5000lm WUXGA Data Projector, White | \$5,500.00 | 20% | \$4,400.00 |
| LMPF370 | Replacement Lamp for the VPL-F Series | \$539.00 | 20% | \$431.20 |
| LMPF280 | Replacement Lamp for the VPL-F Series | \$479.00 | 20% | \$383.20 |
| BKM341HS | HD/SD-SDI Input Adaptor, Increases functionality of LMD monitors | \$520.00 | 20% | \$416.00 |
| VF510 | LMD-940W Viewing hood, carrying handle and connector protector for use in the field | \$420.00 | 20% | \$336.00 |
| SF32UY2/TQ | Card, SDHC, 32GB, Class 10 UHS, R70 | | 20% | #VALUE! |
| VPLL3003 | UST lens for VPLFH60/65, VPLFH57/60/65 | \$4,800.00 | 20% | \$3,840.00 |
| PSS650 | Ceiling mount with 6 axis adjustment (UST) | \$1,300.00 | 20% | \$1,040.00 |
| PSS650P | Extension pole for PSS650 Ceiling Mount | \$300.00 | 20% | \$240.00 |
| HXRNX3/1 | Professional AVCHD hand-held camcorder. | \$3,375.00 | 20% | \$2,700.00 |
| BLKACA2 | Black Corner Mount Bracket - EVID70 Housing | \$75.57 | 20% | \$60.46 |
| BLKAPM3 | Black Pole Mount Adapter Brack for EVI-D70 Housing | \$48.56 | 20% | \$38.85 |
| BLKWM30G | Parapet Wall Mount Bracket for dome housing - EVI-D70 | \$400.00 | 20% | \$320.00 |
| BRBKHS2 | HD/SD SDI Output Card for the BRU-SF10 and the BRC-Z330 P/T/Z Camera | \$1,800.00 | 20% | \$1,440.00 |
| BRBKIP10 | Sony BRC camera IP control interface card for BRC-H900 & BRC-Z330 cameras | \$999.00 | 20% | \$799.20 |
| BRBKIP7Z | Sony BRC camera IP control interface card for the BRC-Z700 camera. | \$1,875.00 | 20% | \$1,500.00 |
| BRBKMF1 | HD Optical Multiplex Card for BRC-Z700 | \$1,700.00 | 20% | \$1,360.00 |
| BRBKSA1 | Analog SD output card for the BRU-SF10 and the BRC-Z330. | \$1,400.00 | 20% | \$1,120.00 |
| BRBKSF1 | HD Optical Multiplex Card for BRC-H900 & BRC-Z330/C | \$1,500.00 | 20% | \$1,200.00 |
| BRCH/WMP | Wall Mount Bracket for BRC-H700 | \$299.00 | 20% | \$239.20 |
| BRCWMALL | Wall Mount Bracket (Silver) | \$220.00 | 20% | \$176.00 |

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|---------------|--|------------|-----|------------|
| BRCWMZ330 | Wall Mount Bracket for Select BRC Cameras | \$200.00 | 20% | \$160.00 |
| BRUSF10 | HD Optical Multiplex Unit for BRC-H900 & BRC-Z330/C | \$2,600.00 | 20% | \$2,080.00 |
| CAMWMBKTDH | Flat black finish wall mount bracket for use with the SRG-120 series | \$72.00 | 20% | \$57.60 |
| CAMWMBKTDHW | Telemetrics white wall mount bracket for select EVI PTZ Cameras | \$72.00 | 20% | \$57.60 |
| CCFCM100 | 100m Optical Fiber Cable for BRC-300 2 ccore multi-mode | \$700.00 | 20% | \$560.00 |
| CCFCM100HG | 100m Optical Fiber Cable for BRC-H700 & BRC-Z700; 2 core multi-mode | \$1,100.00 | 20% | \$880.00 |
| CCFCS200 | Single Mode Optic-fiber Cable | \$1,600.00 | 20% | \$1,280.00 |
| CPITV4S | Telemetrics Desktop Control Panle for EVI/SRG Cameras | \$1,250.00 | 20% | \$1,000.00 |
| HFBK-SD1 | SD Interface Board for BRC-H700 and BRU-H700 Multiplex Unit | \$1,700.00 | 20% | \$1,360.00 |
| RMIP10 | IP Remote Control Unit for SRG & Select BRC Cameras (Excludes BRC-H700 & BRC-300) | \$2,060.00 | 20% | \$1,648.00 |
| VCL0737W | Wide Conversion Lens for BRC-300 | \$280.00 | 20% | \$224.00 |
| SRG120DH | 12x 1080p/60 Desktop PTZ Camera - HDMI, Silver | \$2,179.00 | 20% | \$1,743.20 |
| SRG120DH/PAC4 | SRG-120DH PTZ Camera with RC4-SRG kit (EZ-2-Connect) | \$4,129.00 | 20% | \$3,303.20 |
| SRG120DH/PAC5 | SRG-120DH PTZ Camera with RC5-SRG kit (EZ-2-Connect) | \$4,129.00 | 20% | \$3,303.20 |
| SRG120DU | 12x 1080p/60 Desktop PTZ Camera - USB 3.0, Silver | \$1,899.00 | 20% | \$1,519.20 |
| SRG300H | Full HD remotely operated 30x 1080p/60 PTZ Camera -HDMI, Black | \$2,829.00 | 20% | \$2,263.20 |
| SRG300H/PAC4 | SRG-300H PTZ Camera with RC4-SRG kit (EZ-2-Connect) | \$4,779.00 | 20% | \$3,823.20 |
| SRG300H/PAC5 | SRG-300H PTZ Camera with RC5-SRG kit (EZ-2-Connect) | \$4,779.00 | 20% | \$3,823.20 |
| SRG300H/W | Full HD remotely operated 30x 1080p/60 PTZ Camera - HDMI, White | \$2,829.00 | 20% | \$2,263.20 |
| SRG300HW/PAC4 | SRG-300H/W PTZ Camera with RC4-SRG kit (EZ-2-Connect) | \$4,779.00 | 20% | \$3,823.20 |
| SRG300HW/PAC5 | SRG-300H/W PTZ Camera with RC5-SRG kit (EZ-2-Connect) | \$4,779.00 | 20% | \$3,823.20 |
| ACDN10 | Sony ACDN10 AC Adaptor Charger 100W DC Power Supply | \$795.00 | 20% | \$636.00 |
| ACDN2B | AC ADAPTER | \$1,615.00 | 20% | \$1,292.00 |
| BCL500 | 4CH Li-ION BATTERY CHARGER | \$1,930.00 | 20% | \$1,544.00 |
| BCL70 | PORTABLE 2CH BATTERY CHARGER | \$854.00 | 20% | \$683.20 |
| BPGL65A | Graphite Lithium-Ion Battery | \$395.00 | 20% | \$316.00 |
| BPGL95A | Graphite Lithium-Ion Battery | \$735.00 | 20% | \$588.00 |
| BPL60S | HARD CARBON LITHIUM-ION BATTERY | \$492.00 | 20% | \$393.60 |
| BPL80S | HARD CARBON LITHIUM-ION BATTERY | \$649.00 | 20% | \$519.20 |
| CBKUPG02 | Wi-Fi Hardware Key for PMW-350K/L and PMW-320K/L | \$50.00 | 20% | \$40.00 |
| 2NPF970/B | INFOLITHIUM L SERIES BATTERY PACK | \$250.00 | 20% | \$200.00 |
| ACCL1BP | Accessory kit for L battery camcorders.. | \$280.00 | 20% | \$224.00 |
| ACCV1BPA | Accessory Kit for V Battery Camcorders | \$240.00 | 20% | \$192.00 |
| BCU2 | Dual Battery Charger.... | \$360.00 | 20% | \$288.00 |
| CBKNA1 | 3G/4G/LTE and Wi-Fi network adapter kit for XDCAM camcorders. Kit includes Network Module Extension Adapter: CBK-NA1E (1), USB to RJ45 Adapter: CBK-NA1R (1) | \$189.00 | 20% | \$151.20 |
| CBKZX70FX | 4K Upgrade License for PXWX70 | \$629.00 | 20% | \$503.20 |
| BRCSDP12 | 12 inch Outdoor Dome Housing BRC300 | \$990.00 | 20% | \$792.00 |

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|---------------|---|-------------|-----|-------------|
| BRCSDP16 | 16 inch Outdoor Dome Housing For BRC-H900/H700/Z700 | \$1,099.00 | 20% | \$879.20 |
| SF16UY2/TQ | Sony, Card, SDHC, 16GB, Class 10 UHS, R70 | | 20% | #VALUE! |
| BRCH900 | Full HD robotic studio camera with 1/2-type Exmor 3CMOS sensor and 14x optical zoom | \$9,170.00 | 20% | \$7,336.00 |
| DXC390 | 3CCD 1/3 inch Color Video Camera - NTSC (no lens) | \$3,515.00 | 20% | \$2,812.00 |
| LMDX550MD | 55-inch 4K medical display | \$24,107.15 | 20% | \$19,285.72 |
| VMCIOCWIN | H.323 software endpoint for Windows or iOS. | \$126.75 | 20% | \$101.40 |
| 3758SUR | TIFFEN 37MM TO 58MM STEP UP RING | \$15.50 | 20% | \$12.40 |
| 58VND | TIFFEN ND FILTER | \$165.00 | 20% | \$132.00 |
| 58VNDBUN | TIFFEN ND FILTER W/37MM STEP UP RING | \$181.00 | 20% | \$144.80 |
| BKWL200 | V-mount dual battery adaptor for HDCAM/XDCAM camcorders | \$365.00 | 20% | \$292.00 |
| BKWR1 | Dual Battery Adapter for SR-R1 | \$680.00 | 20% | \$544.00 |
| BKWR4 | Dual Battery Adapter for SR-R4 | \$900.00 | 20% | \$720.00 |
| CCTA50 | 1/2TRIAx CABLE | \$808.89 | 20% | \$647.11 |
| CCTB25 | 3/8TRIAx ASSY, 25M | \$518.22 | 20% | \$414.58 |
| CCTB50 | 3/8TRIAx ASSY, 50M | \$627.56 | 20% | \$502.05 |
| CCZZ1B | CONNECTOR FOR CCZ CABLE(BULK) | \$195.00 | 20% | \$156.00 |
| CCZZ1E | CONNECTOR FOR CCZ CABLE | \$165.00 | 20% | \$132.00 |
| FS100FILTRKIT | TIFFEN FILTER KIT FOR NEXFS100U | \$210.00 | 20% | \$168.00 |
| LCEX1AME | AMERIPACK 1835A HARDTRAN CASE for EX1 | \$316.00 | 20% | \$252.80 |
| LCF55CZ | Hard case for F5 & F55 cameras anad accessories. | \$585.00 | 20% | \$468.00 |
| LCFS100KH | PORTABRACE CSDV4R BLACK SOFT CASE. | \$219.00 | 20% | \$175.20 |
| LCFS700/7QCZ | Plelican style camera system case for FS700 model camcordera. | \$585.00 | 20% | \$468.00 |
| LCNX70KH | Soft carrying case for HXR-NX70U | \$169.00 | 20% | \$135.20 |
| LCPCMD50G | GATOR CASE FOR PCMD50 | \$39.95 | 20% | \$31.96 |
| LCPCMM10G | Carrying Case for PCM-M10 Recorder | \$29.95 | 20% | \$23.96 |
| LCPK6CZ | 6 IN 1 PL MOUNT LENS CASE | \$745.00 | 20% | \$596.00 |
| LCV1TH | Hard Transit Case for HVR-V1U Camcorder | \$226.60 | 20% | \$181.28 |
| LCZ1TH | HARD TRANSIT CASE FOR HDV CAMCORDER | \$412.00 | 20% | \$329.60 |
| LCZA1TH | Hard Thermodyne Transit Case for HVR-A1U | \$247.20 | 20% | \$197.76 |
| RCP1530 | SLIM Remote Control Panel | \$6,820.00 | 20% | \$5,456.00 |
| SRG120DS | Camera - 2.1 MP - 3.9 mm - 12 x - 12x | \$2,179.00 | 20% | \$1,743.20 |
| VPLLZ7013 | Standard Lens VPLGTZ270/280 | \$7,000.00 | 20% | \$5,600.00 |
| VPLLZ7008 | Short Throw Lens VPLGTZ270/280 | \$11,500.00 | 20% | \$9,200.00 |
| LMPD214 | LAMP FOR VPLDW220,VPLDX220,VPLDX240 | \$199.00 | 20% | \$159.20 |
| URXP03D/43 | 2 Channel Portable UWP-D Receiver | \$999.99 | 20% | \$799.99 |
| LCNX100SKB | Hardside carrying case for HXRNX100 | \$199.00 | 20% | \$159.20 |
| HXCfB75KC | Camcorders - CMOS - 20 x - 1: 1.9 - 3.5 Inch-Effective Picture Elements:1920 x 1080 (H x V)-Spectrum system:F1.4 prism system | \$20,135.00 | 20% | \$16,108.00 |
| HXRNX5R | Full-HD Compact Camcorder 3CMOS with latest technology | | 20% | #VALUE! |

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| HXCD70H | Multi Transmission Camera head body | \$14,450.00 | 20% | \$11,560.00 |
| HXCUFB70 | Optical fiber camera control unit for HXC-D70 Camera System | \$7,880.00 | 20% | \$6,304.00 |
| RM30BP | Multi Function Camera Remote | \$1,040.00 | 20% | \$832.00 |
| BRCX1000/1 | BRCX1000 4K/HD PTZ camera with 1-inch Exmor R CMOS sensor & PoE+ | \$9,899.00 | 20% | \$7,919.20 |
| BRCH800/1 | BRC-H800 Full HD PTZ Camera with 1-inch Exmor R CMOS Sensor & PoE+ | \$7,899.00 | 20% | \$6,319.20 |
| ACDN10/CA | ACDN10 for California Ship to Locations | \$795.00 | 20% | \$636.00 |
| LMPE221 | LMPE221/Replacement lamp for VPL-E300 series Projectors | \$179.00 | 20% | \$143.20 |
| PJK1A7SSC | Alpha A7SII Photo Journalist Backpack | \$11,660.00 | 20% | \$9,328.00 |
| BRZ12CDH | BRC Optional Wall/Pole mount kit. For enclosure | \$6,499.00 | 20% | \$5,199.20 |
| KTSTRUT | BRC Optional Uni strut wall/ceiling mount kit for enclosure | \$89.00 | 20% | \$71.20 |
| VPLEW575 | VPL-EW575 - LCD Display - 4300 ANSI lumen - 1600 x 1200 - 16:10 | \$1,900.00 | 20% | \$1,520.00 |
| VPLEX575 | VPL-EX575 - LCD Display - 4200 ANSI lumen - 1600 x 1200 - 4:3 | \$1,500.00 | 20% | \$1,200.00 |
| VPLEX455 | VPL-EX455 - LCD Display - 3600 ANSI lumen - 1600 x 1200 - 4:3 | \$1,300.00 | 20% | \$1,040.00 |
| VPLEX435 | VPL-EX435 - LCD Display - 3200 ANSI lumen - 1600 x 1200 - 4:3 | \$1,000.00 | 20% | \$800.00 |
| VPLLZ3010 | 1.0-1.39:1 Lens for F60 series PJ | \$2,250.00 | 20% | \$1,800.00 |
| LCX180AME | Hard case for PXW-X180/X160 | \$399.99 | 20% | \$319.99 |
| RMIP500/1 | PTZ Camera Remote Controller | \$3,095.00 | 20% | \$2,476.00 |
| SPSCC2DP3 | 3yr depot support \$2501 to \$5000 | \$396.00 | 20% | \$316.80 |
| SPSCC1DP3 | 3yr depot support \$2501 to \$5000 | \$144.00 | 20% | \$115.20 |
| SPSCC3DP3 | 3yr depot support \$5001 to \$7500 | \$648.00 | 20% | \$518.40 |
| SPSCC4DP3 | 3yr depot support \$7501 to \$10000 | \$900.00 | 20% | \$720.00 |
| SPSCC5DP3 | 3yr depot support \$10001 to \$15000 | \$1,296.00 | 20% | \$1,036.80 |
| SPSCC6DP3 | 3yr depot support \$15001 to \$20000 | \$1,800.00 | 20% | \$1,440.00 |
| SPSCC7DP3 | 3yr depot support \$20001 to \$25000 | \$2,340.00 | 20% | \$1,872.00 |
| SPSCC8DP3 | 3yr depot support \$25001 to \$30000 | \$2,880.00 | 20% | \$2,304.00 |
| SPSCC9DP3 | 3yr depot support \$30001 to \$40000 | \$3,600.00 | 20% | \$2,880.00 |
| CUS1692 | Projector ceiling mount for VPL-GTZ1 | \$2,799.00 | 20% | \$2,239.20 |
| VPLLZ3032B | Sony B Stock Lens for Z Series | \$2,250.00 | 20% | \$1,800.00 |
| SPSVPLBIRSOT5 | 5 year on time support, installation projectors | \$318.00 | 20% | \$254.40 |
| HXCFB75SC | CMOS - 7 Inch - LCD Display HD Camera head w/20 x lens/HDVFL750 | \$12,999.00 | 20% | \$10,399.20 |
| TSA65PB | IR Touch Overlay for FWD65-X850E and FWD-55X900E | \$3,099.00 | 20% | \$2,479.20 |
| TSA75PB | IR Touch Overlay for FWD75-X850E and FWD-55X900E | \$3,699.00 | 20% | \$2,959.20 |
| UP25MD | Analog A6 Color Printer Medical | | 20% | #VALUE! |
| PMW1000 | Compact HD/SD SxS memory recording deck | \$9,135.00 | 20% | \$7,308.00 |
| FW43BZ35F | 43 BRAVIA 4K HDR Professional Display | \$940.49 | 20% | \$752.39 |
| FW49BZ35F | 49 BRAVIA 4K HDR Professional Display | \$1,063.99 | 20% | \$851.19 |
| FW75BZ35F | 75 BRAVIA 4K HDR Professional Display | \$2,677.49 | 20% | \$2,141.99 |
| PEQC100 | Active Learning Main Unit 2 HDMI input | \$8,469.00 | 20% | \$6,775.20 |
| PEQC130 | Active Learning Main Unit 4 HDMI input | \$10,199.00 | 20% | \$8,159.20 |
| PEQAC10 | Active Learning License Option | \$1,449.00 | 20% | \$1,159.20 |

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| PEQAC30 | Streaming License Option | \$799.00 | 20% | \$639.20 |
| PESC10 | PD PC Software | \$1,149.00 | 20% | \$919.20 |
| PEQC1SU | Software Upgrade Program for PEQ-C100 C130 | \$1,125.00 | 20% | \$900.00 |
| PESC1SU | Software Upgrade Program for PES-C10 | \$165.00 | 20% | \$132.00 |
| VPLFHZ90L/W | VPL-FHZ90L - Laser Projector - 9000 ANSI lumen - 1920 x 1200 - 16:10 | \$17,000.00 | 20% | \$13,600.00 |
| VPLLZ4111 | optional lens | \$500.00 | 20% | \$400.00 |
| LTX100G/4 | Sony LTO, Ultrium-1, 100GB/200GB | \$40.00 | 20% | \$32.00 |
| LTX400G/4 | Sony LTO, Ultrium-3, 400GB/800GB | \$40.00 | 20% | \$32.00 |
| LTX800W | Sony LTO, Ultrium-4, 800GB/1.6TBWORM | \$40.00 | 20% | \$32.00 |
| PFD23AX | XDCAM, Single Layer, 23GB, 85 Min Disc | \$28.50 | 20% | \$22.80 |
| QG112M//A2 | 1 x 8mm tape 2.5 GB / 5 GB - storage media | \$19.99 | 20% | \$15.99 |
| DWRS02DN/30A | DWX N Series Slotin 2ch Rx ch3036, 566607 MHz | \$2,979.00 | 20% | \$2,383.20 |
| DWTB01N/30A | DWX N Series Bodypack Tx ch3036, 566607 MHz | \$2,299.00 | 20% | \$1,839.20 |
| DWTP01N/30A | DWX N Series Plugon Tx ch3036, 566607 MHz | \$2,059.00 | 20% | \$1,647.20 |
| DWM02N/30A | DWX N series digital wireless microphone with interchangeable head mechanism | \$1,950.00 | 20% | \$1,560.00 |
| WQBS1 | Probravia Network Signage License | \$300.00 | 20% | \$240.00 |
| BRCX1000/WPW | 4KHD PTZ Camera in White 12X 18X | \$9,899.00 | 20% | \$7,919.20 |
| BRCH800/WPW | HD PTZ Camera in White 12X 18X | \$7,899.00 | 20% | \$6,319.20 |
| 2SBS32G1C | Sony SxS-1 G1 Memory Card, 32GB, Read 440MB/s, Write 100MB/s, 2/PKRead 440MB/s, Write 100MB/s, 2/PK | \$392.70 | 20% | \$314.16 |
| 2SBS64G1C | Sony SxS-1 G1 Memory Card, 64GB, Read 440MB/s, Write 100MB/s, 2/PKRead 440MB/s, Write 100MB/s, 2/PK | \$642.60 | 20% | \$514.08 |
| PFD50DLAX | Sony, XDCAM, Dual Layer, 50GB, 95 Min Disc | \$66.50 | 20% | \$53.20 |
| QDG32E/J | Sony Memory Card, XQD G Series, QDM32E/J 32GB, 440Mb/s read, 400MB/s Write32GB, 440Mb/s read, 400MB/s Write | \$89.99 | 20% | \$71.99 |
| SBP128E | Sony SxS PRO Memory Card, 128GB, Read 440MB/s, Write 410MB/sRead 440MB/s, Write 410MB/s | \$993.33 | 20% | \$794.66 |
| SBP256E | Sony SxS PRO Memory Card, 256GB Read 440MB/s, Write 410MB/sRead 440MB/s, Write 410MB/s | \$1,733.33 | 20% | \$1,386.66 |
| SBP64E | Sony SxS PRO Memory Card, 64GB Read 440MB/s, Write 410MB/sRead 440MB/s, Write 410MB/s | \$600.00 | 20% | \$480.00 |
| SBS128G1C | Sony SxS-1 G1 Memory Card, 128GB, Read 440MB/s, Write 100MB/sRead 440MB/s, Write 100MB/s | \$602.00 | 20% | \$481.60 |
| SBS32G1C | Sony SxS-1 G1 Memory Card, 32GB, Read 440MB/s, Write 100MB/sRead 440MB/s, Write 100MB/s | \$231.00 | 20% | \$184.80 |
| SBS64G1C | Sony SxS-1 G1 Memory Card, 64GB, Read 440MB/s, Write 100MB/sRead 440MB/s, Write 100MB/s | \$378.00 | 20% | \$302.40 |
| SF-32P/T1 | Sony Professional SDHC Memory Card, SF-32P/T1, 32GB, UHS-I, Class 10SF-32P/T1, 32GB, UHS-I, Class 10 | \$35.82 | 20% | \$28.66 |

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| SF-64P/T1 | Sony Professional SDXC Memory Card, SF-64P/T1 64GB, UHS-1, Class 1064GB, UHS-1, Class 10 | \$50.33 | 20% | \$40.26 |
| BCU1A | Battery charger/AC adaptor for BP-U90/U60/U60T/U30 Lithium-ion battery | \$190.00 | 20% | \$152.00 |
| SRG300H/DP5 | Warranty | | 20% | #VALUE! |
| IDS/1YR | Cloud Digital Signage Service 1 year | \$429.99 | 20% | \$343.99 |
| IDS/5YR | Cloud Digital Signage Service 5 year | \$1,529.99 | 20% | \$1,223.99 |
| FWD65Z9F | Master Series 65 UHD/HDR Display | \$3,850.00 | 20% | \$3,080.00 |
| FWD75Z9F | Master Series 75 UHD/HDR Display | \$6,600.00 | 20% | \$5,280.00 |
| SF-G32T/T1 | Sony Memory Card, 32GB, SF-G32/T1, UHS-II TOUGH SDHC, CL10,V90, U3, Max R300MB/s, W299MB/sSDHC, CL10,V90, U3, Max R300MB/s, W299MB/s | \$59.99 | 20% | \$47.99 |
| STP55IR100 | Sony IR Touch Overlay for FW55BZ35F | \$2,325.00 | 20% | \$1,860.00 |
| STP65IR100 | Sony IR Touch Overlay for FW65BZ35F | \$2,950.00 | 20% | \$2,360.00 |
| STP75IR100 | Sony IR Touch Overlay for FW75BZ35F | \$3,550.00 | 20% | \$2,840.00 |
| STP85IR100 | Sony IR Touch Overlay for FW85BZ35F | \$4,325.00 | 20% | \$3,460.00 |
| BRCFECCM1 | Ceiling Pole Adaptor for BRC Cameras (Black) | \$130.00 | 20% | \$104.00 |
| BRCWMALLW | Wall Mount Bracket (White) | \$220.00 | 20% | \$176.00 |
| BRCWMALLK | Wall Mount Bracket (Black) | \$220.00 | 20% | \$176.00 |
| VPLFHZ70/B | 5500 lm WUXGA Laser Projector Black | \$8,200.00 | 20% | \$6,560.00 |
| VPLFHZ70/W | 5500 lm WUXGA Laser Projector White | \$8,200.00 | 20% | \$6,560.00 |
| VPLFHZ75/B | 6500 lm WUXGA Laser Projector Black | \$10,000.00 | 20% | \$8,000.00 |
| VPLFHZ75/W | 6500 lm WUXGA Laser Projector White | \$10,000.00 | 20% | \$8,000.00 |
| VPLFHZ75/B/J | 6500lm WUXGA Laser PJ MadeInJapanBlack | \$11,000.00 | 20% | \$8,800.00 |
| REAC1000 | EDGE ANALYTICS BOX | \$3,099.00 | 20% | \$2,479.20 |
| REAL0100 | EDGE ANALYSTICS LIC HE | \$3,529.00 | 20% | \$2,823.20 |
| REAL0200 | EDGE ANALYSTICS LIC PTZ | \$1,549.00 | 20% | \$1,239.20 |
| FW75BZ35F | 75 BRAVIA 4K HDR Professional Display | \$2,677.49 | 20% | \$2,141.99 |
| SBP120F | Sony SxS PRO Memory Card, 120 GB, Read 1250MB/s, Write 600MB/sRead 1250MB/s, Write 600MB/s | \$2,024.38 | 20% | \$1,619.50 |
| SBP240F | Sony SxS PRO Memory Card, 120 GB, Read 1250MB/s, Write 600MB/sRead 1250MB/s, Write 600MB/s | \$1,700.00 | 20% | \$1,360.00 |
| REAADAPTOR | AC ADPT PWR CBL REAC1000 | \$54.00 | 20% | \$43.20 |
| MASA100 | BEAMFORMING MIC MAS-A100 | \$2,199.00 | 20% | \$1,759.20 |
| SRGL4K | 4K LIC FOR SRGX400 & SRGX120 PTZ SERIES | \$749.00 | 20% | \$599.20 |
| FWD55X800H | FWD-55X800H 55IN LED LCD MON 4K HDR PRO | \$1,145.00 | 20% | \$916.00 |
| FWD49X800H | FWD-49X800H 49IN LED LCD MON 4K HDR PRO | \$985.00 | 20% | \$788.00 |
| VPLFHZ131L/B | VPLFHZ131L LASER PROJ 13000LUM WUXGA BLK | \$23,000.00 | 20% | \$18,400.00 |
| VPLFHZ131L/W | VPLFHZ131L LASER PROJ 13000LUM WUXGA WHT | \$23,000.00 | 20% | \$18,400.00 |
| BRCX400 | BRC-X400 - IP Camera - CMOS - 8.5 MP - 30 x - 60 Frames per second | \$7,449.00 | 20% | \$5,959.20 |

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| BRCX400/W | BRC-X400 - IP Camera - CMOS - 8.5 MP - 4.4-88 mm - 30 x - 60 Frames per second | \$7,449.00 | 20% | \$5,959.20 |
| SRGX400 | SRGX400 - IP Camera - CMOS - 8.5 MP - 4.4-88 mm - 20 x - 60 Frames per second | \$4,029.00 | 20% | \$3,223.20 |
| SRGX400/W | SRGX400/W - IP Camera - CMOS - 8.5 MP - 4.4-88 mm - 20 x - 60 Frames per second | \$4,029.00 | 20% | \$3,223.20 |
| SRGX120 | SRG-X120 - IP Camera - CMOS - 8.5 MP - 60 Frames per second | \$2,899.00 | 20% | \$2,319.20 |
| REAL0300 | EDGE ANALYSTICS LIC CLOSEUP | \$6,000.00 | 20% | \$4,800.00 |
| VPLGTZ240 | SXRD projector - 3D - 2000 lumens (white) - 2000 lumens (color) - 4096 x 2160 - 4K - no lens | \$26,000.00 | 20% | \$20,800.00 |
| FWD43X800H | FWD-43X800H 43IN LED LCD MON 4K HDR PRO | \$875.00 | 20% | \$700.00 |
| TECSC100 | TEOS CONNECT MIRRORING | \$280.00 | 20% | \$224.00 |
| TEMDS10 | TEOS MANAGE SIGNAGE LIC | \$450.00 | 20% | \$360.00 |
| PSPTM1002X | 2YR PRIME SUP PRO EXTN | \$70.00 | 20% | \$56.00 |
| REAC1000/SWPACK | EDGE ANALYTICS BOX W/ EDGE ANALYSTIC LIC | \$3,631.64 | 20% | \$2,905.31 |
| SRGX120/W | SRG-X120 - IP Camera - CMOS - 8.5 MP - 4.4-52.8 mm - 12 x - 60 Frames per second | \$2,899.00 | 20% | \$2,319.20 |
| VPLFHZ91L/B | VPLFHZ91L LASER PROJ 9000LUM WUXGA BLK | \$17,000.00 | 20% | \$13,600.00 |
| VPLFHZ91L/W | VPLFHZ91L LASER PROJ 9000LUM WUXGA WHT | \$17,000.00 | 20% | \$13,600.00 |
| SPSDISP01EW5 | DISP 5YR WTY LIST UP TO \$1500 | \$83.00 | 20% | \$66.40 |
| SPSDISP02EW5 | Display 5yr wrnty List \$1501 to \$2500 US CAN List \$1975 to \$3289 | \$138.00 | 20% | \$110.40 |
| SPSDISP03EW5 | Display 5yr wrnty List \$2501 to \$3500 US CAN List \$3290 to \$4605 | \$193.00 | 20% | \$154.40 |
| SPSDISP04EW5 | Display 5yr wrnty List \$3501 to \$4500 US CAN List \$4606 to \$5920 | \$248.00 | 20% | \$198.40 |
| SPSDISP05EW5 | Display 5yr wrnty List \$4501 to \$5500 US CAN List \$5921 to \$7236 | \$303.00 | 20% | \$242.40 |
| FWD85X950G | DISPLAY 85IN LED 4K HDR PROFESSIONAL | \$6,999.99 | 20% | \$5,599.99 |
| VPLLZ4107 | STHRW LENS FOR VPLFHFHZ120L/FHZ90L | \$3,200.00 | 20% | \$2,560.00 |
| VPLCWZ10 | COMPACT LASER PROJ 5000LUM WXGA | \$2,700.00 | 20% | \$2,160.00 |
| SRGXB25/W | Compact 4K 60p BOX-style remote camera with 25x optical zoom | \$2,549.00 | 20% | \$2,039.20 |
| SRGXP1 | Compact 4K 60p POV remote camera with wide angle lens | \$1,899.00 | 20% | \$1,519.20 |
| SRGXP1/W | Compact 4K 60p POV remote camera with wide angle lens | \$1,899.00 | 20% | \$1,519.20 |
| SRGXB25 | Compact 4K 60p BOX-style remote camera with 25x optical zoom | \$2,549.00 | 20% | \$2,039.20 |
| FW55BZ40H | Sony FW-55BZ40H - 55Class (54.6viewable) - BRAVIA Professional Displays LED display - digital signage - 4K UHD (2160p) 3840 x 2160 - HDR - direct-lit LED - black | \$1,386.99 | 20% | \$1,109.59 |
| FW65BZ40H | Sony FW-65BZ40H - 65Class (64.5viewable) - BRAVIA Professional Displays LED display - digital signage - 4K UHD (2160p) 3840 x 2160 - HDR - direct-lit LED - black | \$2,199.00 | 20% | \$1,759.20 |
| FW75BZ40H | Sony FW-75BZ40H - 75Diagonal Class (74.5viewable) - BRAVIA Professional Displays LED display - digital signage - 4K UHD (2160p) 3840 x 2160 - HDR - direct-lit LED - black | \$3,649.00 | 20% | \$2,919.20 |

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| FW85BZ40H | Sony FW-85BZ40H - 85Diagonal Class (84.6viewable) - BRAVIA Professional Displays LED display - digital signage - 4K UHD (2160p) 3840 x 2160 - HDR - direct-lit LED - black | \$4,799.00 | 20% | \$3,839.20 |
| PFD128QLWX | XDCAM, Single Layer, 128GB, 240 Min Disc | \$197.45 | 20% | \$157.96 |
| VPLFHZ101L/W | VPLFHZ101L LASER PROJ 10000LUM WUXGA WHT | \$20,000.00 | 20% | \$16,000.00 |
| VPLFHZ101L/B | VPLFHZ101L LASER PROJ 10000LUM WUXGA BLK | \$20,000.00 | 20% | \$16,000.00 |
| VPLPHZ60 | 6000LM WUXGA Laser Projector | \$5,000.00 | 20% | \$4,000.00 |
| VPLPHZ50 | 5000LM WUXGA Laser Projector | \$4,000.00 | 20% | \$3,200.00 |
| WQBM1 | BRAVIA Meeting Software | \$300.00 | 20% | \$240.00 |
| FWACE100 | Full HD USB camera with microphone for BRAVIA Professional Displays | \$279.99 | 20% | \$223.99 |
| VPLGTZ380 | 4K SXRD Laser projector, 10,000lm, US/EU version | \$80,000.00 | 20% | \$64,000.00 |
| VPLLZ8008 | Short Throw 0.8-1.02 Lens for VPL-GTZ380 | \$14,000.00 | 20% | \$11,200.00 |
| VPLLZ8014 | Standard 1.4-2.73 Lens for VPL-GTZ380 | \$8,000.00 | 20% | \$6,400.00 |
| FW100BZ40J | 100 in LED, 4K HDR, Professional Display | \$17,000.00 | 20% | \$13,600.00 |
| FW32BZ30J | 32 in LED, 4K HDR, Professional Display | \$844.08 | 20% | \$675.26 |
| FWD55X81CH | NEW 55 4K HDR, Pro Display w/ Tuner | \$1,145.00 | 20% | \$916.00 |
| FWD65X81CH | NEW 65 4K HDR, Pro Display w/ Tuner | \$1,500.00 | 20% | \$1,200.00 |
| FWD75X81CH | NEW 75 4K HDR, Pro Display w/ Tuner | \$2,320.00 | 20% | \$1,856.00 |
| FWD85X81CH | NEW 85 4K HDR, Pro Display w/ Tuner | \$3,745.00 | 20% | \$2,996.00 |
| BRCWMZ330W | Wall mount bracket WHT for X Series | \$200.00 | 20% | \$160.00 |
| BRCWMZ330K | Wall mount bracket BLK for X Series | \$200.00 | 20% | \$160.00 |
| REAL0400 | ChromaKey Less License - Edge Analytics | \$4,800.00 | 20% | \$3,840.00 |
| REAL0500 | EDGE ANALYTICS LIC CHROMAKEY | \$3,899.00 | 20% | \$3,119.20 |
| STP43IR100 | PRO BRAVIA 43IN TCH OVERLAY | \$1,799.00 | 20% | \$1,439.20 |
| STP55IR200 | Professional Bravia 55 Touch Overlay | \$2,325.00 | 20% | \$1,860.00 |
| STP65IR200 | Professional Bravia 65 Touch Overlay | \$2,950.00 | 20% | \$2,360.00 |
| STP75IR200 | Professional Bravia 75 Touch Overlay | \$3,550.00 | 20% | \$2,840.00 |