



Statewide Term Contract for Audio/Visual # 4400013021  
 BridgeTek Solutions, LLC.  
 110 Connector Park Ct,  
 Piedmont, SC 29673  
 864-214-0221  
 www.bridgeteksolutions.com



Product Code	Product Description	MSRP	AV Discount	AV Price
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### All In One Systems

1000-1600	BEAM PAL - CART Mount, Teacher Mic & Mic360 (KIT)	\$2,090	15%	\$ 1,776.50
1000-1601	BEAM PAL - CART Mount - Teacher & Handheld Mic's (KIT)	\$1,860	15%	\$ 1,581.00
1000-1602	BEAM - CART Mount - Teacher Mic Only (KIT)	\$1,610	15%	\$ 1,368.50
1000-1604	BEAM PAL - WALL Mount, Teacher Mic & Mic360 (KIT)	\$2,190	15%	\$ 1,861.50
1000-1605	BEAM PAL - WALL Mount - Teacher & Handheld Mic's (KIT)	\$1,960	15%	\$ 1,666.00
1000-1606	BEAM - WALL Mount - Teacher Mic Only (KIT)	\$1,720	15%	\$ 1,462.00
1000-1607	BEAM PAL - Table Stand, Teacher Mic & Mic360 (KIT)	\$2,330	15%	\$ 1,980.50
1000-1608	BEAM PAL - Table Stand - Teacher & Handheld Mic's (KIT)	\$2,100	15%	\$ 1,785.00
1000-1609	BEAM - Table Stand - Teacher Mic Only (KIT)	\$1,860	15%	\$ 1,581.00
1200-0550	XDSolo Speaker Pal System With Bluetooth (KIT)	\$2,010	15%	\$ 1,708.50



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1200-0551	XDSolo Speaker Pal System with Companion Speaker (KIT)	\$2,810	15%	\$ 2,388.50
1200-0552	XDSolo Speaker System With Bluetooth (KIT)	\$1,690	15%	\$ 1,436.50
1200-0553	XDSolo Speaker Companion Speaker (KIT)	\$800	15%	\$ 680.00
1200-0554	XDSolo Speaker Pal System Mic360 With Bluetooth (KIT)	\$2,290	15%	\$ 1,946.50
1200-0555	XDSolA19:F53eaker Pal System Mic360 with Companion Speaker (KI	\$3,090	15%	\$ 2,626.50

## AudioSystems

1000-0523	CA-60A System with 2-Wall Speakers with brackets, 2-50' spkr cab
1000-0524	CA-60A System with 4-Ceiling Speakers & tile bridges, 2-50' Spkr
1000-0525	CA-60A System with 2-Ceiling Speakers & tile bridges, 2-50' Spkr
1000-0526	CA-60A System with 4-Wall Speakers w/ brackets, 4-50' Spkr Cabl
1000-0591	CA-60A- Amplifier, Power Supply, & Power Cable with Spade Lugs
1000-0733	GL-300 Amplifier & Power Supply Only (KIT)
1000-0738	GL-300 System with 2-Ceiling Speakers, Multimedia Audio Only - N

\$860	15%	\$ 731.00
\$1,140	15%	\$ 969.00
\$860	15%	\$ 731.00
\$1,140	15%	\$ 969.00
\$560	15%	\$ 476.00
\$600	15%	\$ 510.00
\$830	15%	\$ 705.50



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1000-0762	GL-300 System with 2-Flat Panel Speakers, Multimedia Audio Only	\$950	15%	\$ 807.50
1000-0763	GL-300 System with 2-Flat Panel Speakers, Multimedia Audio Only	\$830	15%	\$ 705.50
1000-1013	Sentinel XD System - 2 XD Lanyard Mic's, 1 Mic360, 4 Ceiling Spe	\$2,530	15%	\$ 2,150.50
1000-1014	Sentinel XD System - 2 XD Lanyard Mic's, 1 Mic360, No Speakers	\$2,410	15%	\$ 2,048.50
1000-1300	GL-300 XD System - 4 Ceiling Speakers (KIT)	\$2,590	15%	\$ 2,201.50
1000-1301	GL-300 XD System - 4 Wall Speakers (KIT)	\$2,590	15%	\$ 2,201.50
1000-1302	GL-300 XD System Pal - 4 Ceiling Speakers (KIT)	\$2,850	15%	\$ 2,422.50
1000-1303	GL-300 XD System Pal - 4 Wall Speakers (KIT)	\$2,850	15%	\$ 2,422.50
1000-1304	GL-300 XD System Pal - No Speakers or Wires (KIT)	\$2,740	15%	\$ 2,329.00
1000-1305	GL-300 XD System - No Speakers or Wires (KIT)	\$2,510	15%	\$ 2,133.50
1000-1307	GL-300 XD System - 4 Flat Panel Speakers (KIT)	\$2,660	15%	\$ 2,261.00
1000-1308	GL-300 XD System Pal - 4 Flat Panel Speakers (KIT)	\$2,920	15%	\$ 2,482.00
1000-1313	GL-300 XD System Pal Mic360 - 4 Ceiling Speakers (KIT)	\$3,130	15%	\$ 2,660.50
1000-1314	GL-300 XD System Pal Mic360 - 4 Wall Speakers (KIT)	\$3,130	15%	\$ 2,660.50
1000-1315	GL-300 XD System Pal Mic360 - No Speakers or Wires (KIT)	\$3,020	15%	\$ 2,567.00
1000-1316	GL-300 XD System Pal Mic360 - 4 Flat Panel Speakers (KIT)	\$3,200	15%	\$ 2,720.00
1000-1404	XD Receiver AE Amp Upgrade System - w/ Pendant Microphone (	\$1,730	15%	\$ 1,470.50



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1000-1405	<b>XD Receiver AE Amp Upgrade System PAL - w/ Pendant &amp; HH Mi</b>	\$1,990	15%	<b>\$ 1,691.50</b>
1000-1408	<b>XD Receiver AE Amp Upgrade System PAL Mic360 - w/ Pendant M</b>	\$2,270	15%	<b>\$ 1,929.50</b>
1000-1550	<b>Mini Classroom System XD - 4 Ceiling Speakers (KIT)</b>	\$2,040	15%	<b>\$ 1,734.00</b>
1000-1551	<b>Mini Classroom System XD - 4 Wall Speakers (KIT)</b>	\$2,040	15%	<b>\$ 1,734.00</b>
1000-1552	<b>Mini Classroom System Pal XD - 4 Ceiling Speakers (KIT)</b>	\$2,360	15%	<b>\$ 2,006.00</b>
1000-1553	<b>Mini Classroom System Pal XD- 4 Wall Speakers (KIT)</b>	\$2,360	15%	<b>\$ 2,006.00</b>
1000-1554	<b>Mini Classroom System XD - No Speakers or Wires (KIT)</b>	\$1,930	15%	<b>\$ 1,640.50</b>
1000-1555	<b>Mini Classroom System Pal XD - No Speakers or Wires (KIT)</b>	\$2,250	15%	<b>\$ 1,912.50</b>
1000-1556	<b>Mini Classroom System Pal XD Mic360 - 4 Ceiling Speakers (KIT)</b>	\$2,650	15%	<b>\$ 2,252.50</b>
1000-1557	<b>Mini Classroom System Pal XD Mic360 - 4 Wall Speakers (KIT)</b>	\$2,650	15%	<b>\$ 2,252.50</b>
1000-1558	<b>Mini Classroom System Pal XD Mic360 - No Speakers or Wires (KI</b>	\$2,530	15%	<b>\$ 2,150.50</b>
1000-1559	<b>Mini Classroom System Pal XD Mic360 - 4 Flat Panel Speakers (KI</b>	\$2,710	15%	<b>\$ 2,303.50</b>



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1000-1575	Mini Media System - 2 Ceiling Speakers (KIT)	\$560	15%	\$ 476.00
1000-1576	Mini Media System - 2 Wall Speakers (KIT)	\$560	15%	\$ 476.00
1000-1577	Mini Media System - 4 Ceiling Speakers (KIT)	\$720	15%	\$ 612.00
1000-1578	Mini Media System - 4 Wall Speakers (KIT)	\$720	15%	\$ 612.00
1000-1586	Mini Classroom System XD - 4 Flat Panel Speakers (KIT)	\$2,110	15%	\$ 1,793.50
1000-1587	Mini Classroom System Pal XD - 4 Flat Panel Speakers (KIT)	\$2,430	15%	\$ 2,065.50
1300-0272	8 Speaker XD Distributed Audio Sys - 8-Ohm Spkrs, 80 Watts, Tea	\$4,080	15%	\$ 3,468.00
1300-0280	8 Speaker XD Distributed Audio Sys - 8-Flat Panel Spkrs, 80 Watts	\$4,270	15%	\$ 3,629.50
KIT1300-1514	JBL CSS8008 8" Multi-Tap Ceiling Speaker, Back Can & 2 Tile Bridges	\$84	15%	\$ 71.40
1300-1590	JBL CSA2120Z AMPLIFIER, FANLESS, 2 x 120 Watts at 4 & 8 ohms 1U HALF-RACK	\$940	15%	\$ 799.00
1300-1599	EPIC Common Zone Amplifier 2 X 300W 70/100V, 2U	\$1,090	15%	\$ 926.50
1300-1599	JBL CSA2300Z 2 X 300W AMPLIFIER, 70/100V, 2U	\$1,090	15%	\$ 926.50

Product Code	Product Description	MSRP	AV Discount	AV Price
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Classroom in a Box



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1000-2000	Classroom in a Box - MS-500, Plenum Ceiling Box With Camera (K	\$8,000	15%	\$ 6,800.00
1000-2001	Classroom in a Box - MS-500, Plenum Ceiling Box (KIT)	\$5,920	15%	\$ 5,032.00
1000-2002	Classroom in a Box - GL300, Plenum Ceiling Box With Camera (KI	\$8,000	15%	\$ 6,800.00
1000-2003	Classroom in a Box - GL300, Plenum Ceiling Box (KIT)	\$5,920	15%	\$ 5,032.00
1000-2004	Enclosed Wall Mount Box (KIT)	\$140	15%	\$ 119.00
KIT1000-2004	Enclosed Wall Mount Box (KIT)	\$140	15%	\$ 119.00
1000-2005	Enclosed Wall Mount Box w/ Assembly for MS-500/GL:-300 (KIT)	\$315	15%	\$ 267.75
KIT1000-2005	Enclosed Wall Mount Box w/ Assembly for MS-500/GL:-300	\$315	15%	\$ 267.75
1000-2006	Enclosed Wall Mount Box w/ Assembly for CA-60/CA-30 (KIT)	\$185	15%	\$ 157.25
1000-2007	Enclosed Wall Mount Box w/ Assembly for MS-500/GL:-300 and W	\$315	15%	\$ 267.75
1000-2008	Enclosed Wall Mount Box w/ Wall Plate (KIT)	\$140	15%	\$ 119.00
3020-0150	Premier GB-AVSTOR4 1 x 2 Plenum Ceiling Box w/ Punched Lid f	\$520	15%	\$ 442.00
3020-0159	Premier GB-AVSTOR4 1 x 2 Plenum Ceiling Box w/ Punched Lid f	\$520	15%	\$ 442.00



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**Components**

1000-0753	Hydra II to Amplifier (KIT)
1300-0550	2Pro Audio 2U Utility Shelf, 15" deep, with elongated vent holes GRW-SHELFVNT2
1300-0754	APC Smart-UPS 1000VA RM LCD 2U 120V UPS Backup
1300-1194	Pro Audio Network Trendnet TPE-113GI PoE Injector
1300-1215	Cable, 7', Cat6, Plenum Rated
1300-1233	Cable, 50', Cat6, w/ Molded Boot, Plenum Rated
1300-1235	Cable, 1', Cat6, Plenum Rated
1300-1254	Cable, 20', Cat6, w/Molded Boot, Plenum Rated
1300-1535	Speaker, JBL Control 47HC 6.5" 2-Way High-Ceiling Loudspeaker
1300-1597	APC UPS Back-up, 6 OUTLET 425VA 120V, BE425M
1300-1675	JBL CSPM-2 2-ZONE PAGING Station Mic - Modified with Pre-Amp

\$150	15%	\$ 127.50
\$105	15%	\$ 89.25
\$1,077	15%	\$ 915.45
\$110	15%	\$ 93.50
\$20	15%	\$ 17.00
\$110	15%	\$ 93.50
\$9	15%	\$ 7.65
\$89	15%	\$ 75.65
\$451	15%	\$ 383.35
\$139	15%	\$ 118.15
\$370	15%	\$ 314.50



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Product Code	Product Description	MSRP	AV Discount	AV Price
1300-2200	Cable, 50', Cat6, Plenum Rated, PURPLE for use with WPA Wallpl	\$47	15%	\$ 39.95
1300-2201	Cable, 35', Cat6, Plenum Rated, PURPLE for use with WPA Wallpl	\$35	15%	\$ 29.75
1300-2202	Cable, 15', Cat6, Plenum Rated, PURPLE for use with WPA Wallpl	\$21	15%	\$ 17.85
1300-2203	Cable, 3', Cat6, Plenum Rated, PURPLE for use with WPA Wallpla	\$11.20	15%	\$ 9.52
1300-2204	Cable, 100', Cat6, Plenum Rated, PURPLE for use with WPA Wallp	\$83	15%	\$ 70.55
1300-2205	Cable, 1000' Spool, Cat6, Plenum Rated, PURPLE for use with WP	\$600	15%	\$ 510.00
1300-2210	Cable, 50', Cat6, Plenum Rated, YELLOW, for use with MS-500	\$49	15%	\$ 41.65
1300-2211	Cable, 50', Cat6, Plenum Rated, GREEN, for use with MS-500	\$49	15%	\$ 41.65
1300-2212	Cable, 50', Cat6, Plenum Rated, ORANGE, for use with MS-500	\$49	15%	\$ 41.65
1300-2213	Cable, 50', Cat6, Plenum Rated, WHITE, for use with MS-500	\$49	15%	\$ 41.65
1300-2214	Cable, 3', Cat6, Plenum Rated, GREY for use with MS-500	\$11	15%	\$ 9.52





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2000-0585	Screen, Da-Lite 34469L, Cosmopolitan Electrol Motorized Projectio	\$2,010	15%	\$ 1,708.50
2300-0150	Cable, 50', Cat6, Shielded w/ Molded Boot, Plenum	\$120	15%	\$ 102.00
2300-0151	Cable, 100', Cat6, Shielded w/ Molded Boot, Plenum	\$120	15%	\$ 102.00
2400-0149	Non-AE Wallplate, HDMI, VGA + Stereo Audio, USB & ARC to HDM	\$1,600	15%	\$ 1,360.00
2400-0168	Wall Plate AE AV Touch Wall Control for use with MS-450 or GL-30	\$680	15%	\$ 578.00
2400-0197	Wall Plate, PTT & Emergency Buttons w/ Ambient Mic, WPA-02,	\$110	15%	\$ 93.50
2400-0198	Wall Plate, Ambient Mic, WPA-01, w/Decora Plate, LV1 & Wire	\$100	15%	\$ 85.00
2400-0199	Wall Plate, PTT Button w/ Ambient Mic, WPA-04, w/Decora Plate,	\$110	15%	\$ 93.50
2400-0201	AE AV Touch Wall Control iTC-1 with 50' Cat6 (KIT)	\$800	15%	\$ 680.00
2400-0202	AVConnect GL300/MS450/MS500 Video Accessory Kit - HDBaseT	\$1,600	15%	\$ 1,360.00
2400-0203	AVConnect - Lenovo HDMI inline Adapter kit - includes Adapter and	\$28	15%	\$ 23.80
2400-0204	Transmitter/Wall Plate - HDMI, VGA+Stereo Audio,USB&ARCto HD	\$775	15%	\$ 658.75
2400-0220	Receiver - HDMI, VGA + Stereo Audio, USB & ARC to HDMI HDBa	\$775	15%	\$ 658.75
2400-0230	Wall Plate AE, K12 Control Panel	\$235	15%	\$ 199.75
2400-0231	Wall Plate, WPA-501, Ambient Mic, w/Decora Plate - Purple CAT6	\$100	15%	\$ 85.00
2400-0232	Wall Plate, WPA-502, PTT & Emergency Buttons w/ Ambient Mic, Decora Plate - CAT 6 Quote Separately	\$110	15%	\$ 93.50
2400-0234	Wall Plate, WPA-504, PTT Button w/ Ambient Mic, Decora Plate - C	\$110	15%	\$ 93.50
2400-0235	Wall Plate, WPA-505, Emergency Button w/ Ambient Mic, Decora P	\$110	15%	\$ 93.50
2400-0250	Stand Alone Lecture Capture Cabling Package Audio & USB-RS-2	\$189	15%	\$ 160.65
2400-0252	6 Button Controller with Volume Knob - For GL-300, MS-450 & MS-	\$275	15%	\$ 233.75
3000-0028	Amp, GL-300	\$500	15%	\$ 425.00
3000-0464	Network, Interface, MS-250, SAFE System	\$980	15%	\$ 833.00
3000-0476	Amp, MS-450BB	\$2,010	15%	\$ 1,708.50



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3000-0495	Amp, CA-30A	\$390	15%	\$ 331.50
3000-0496	Amp, CA-60A	\$450	15%	\$ 382.50
3000-0600	Sensor, AE Logo, XD Receiver, SRC14	\$2,090	15%	\$ 1,776.50
3010-0100	Power Supply, 24V, 2.5A	\$100	15%	\$ 85.00
3010-0103	Power Supply, Wall Mount 24VDC 2A	\$110	15%	\$ 93.50
3010-0104	Wall Mount 24VDC 2A Power Supply & 15ft Plenum cable w/Spade	\$130	15%	\$ 110.50
3010-0105	Modified Power Supply for CA-60, 24V, 2.5A w/ phoenix connector	\$100	15%	\$ 85.00
3010-0106	Power Adapter - Phoenix to Barrel Connector for MS450, GL300, an	\$4	15%	\$ 2.98
3010-0110	XDSolo Power Supply TQ8PS	\$75	15%	\$ 63.75
3020-0113	Premier GB-AVSTOR3 2 x 2 Plenum Rated False Ceiling Equipme	\$750	15%	\$ 637.50
3020-0114	Premier GB-AVSTOR4 1 x 2 Plenum Rated False Ceiling Equipme	\$520	15%	\$ 442.00
3020-0119	Premier GB-AVSTOR5 2 x 2 Plenum Rated False Ceiling Equipme	\$990	15%	\$ 841.50
3020-0120	Premier PDS-PLUS-W Low-Profile Mount for Projectors up to 75 lb	\$180	15%	\$ 153.00
3020-0121	Premier PWH-4W 4 in. White Pre-Cut NPT with Cable Outlet	\$28	15%	\$ 23.80
3020-0123	Quam ES-8 Indoor Steel Enclosure	\$98	15%	\$ 83.30
3020-0124	Bracket, WBCS, For Whiteboard Cart w/Speakers (Pair)	\$75	15%	\$ 63.75
3020-0127	Quam ES-8S Outdoor Stainless Steel Enclosure	\$164	15%	\$ 139.40
3020-0128	Quam SE-2WVP Indoor Slanted Steel Enclosure, White	\$45	15%	\$ 38.25
3020-0161	Non-Metallic AE Classroom Enclosure	\$140	15%	\$ 119.00
3020-0170	Bracket, Cart Mount Bracket for BEAM	\$80	15%	\$ 68.00
3020-0171	Bracket, WALL Mount Bracket for BEAM	\$120	15%	\$ 102.00
3020-0172	Bracket, Table Stand for BEAM	\$260	15%	\$ 221.00
3020-0180	Cover Panel for Wall Box XD Receiver Opening - White with AE Lo	\$17	15%	\$ 14.45
3020-0181	Non-Metallic AE Classroom Enclosure with Wallplate Rough-In	\$140	15%	\$ 119.00



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3100-0063	Microphone Micro Teardrop Kit - includes teardrop mic, 1 AA Batter	\$630	15%	\$ 535.50
3100-0064	Microphone Micro Handheld Kit - includes Handheld Mic and 1 AA	\$630	15%	\$ 535.50
3100-0072	Mic, AE, Infrared Teardrop, MTD-09, SAFE Enabled - NBL	\$570	15%	\$ 484.50
3100-0076	Mic, Infrared Handheld, MHH-09	\$630	15%	\$ 535.50
3100-0172	External Clip-On Lapel Microphone with 3.5 jack	\$18	15%	\$ 15.30
3100-0184	Mic, Mic360 w/ Auto Mute, XD Throwable Microphone Ball - Throwing	\$245	15%	\$ 208.25
3100-0204	Handheld Mic Holder for SHH-14 CART Microphone, HHKC-100	\$58	15%	\$ 49.30
3100-0601	Mic, AE, XD Teardrop, STD14	\$630	15%	\$ 535.50
3100-0602	Microphone XD Teardrop Mic Kit - includes Pendant mic, 1LiON Ba	\$630	15%	\$ 535.50
3100-0606	Mic360 Throwable XD Mic Kit - includes Mic360, Pendant mic, 1LiO	\$870	15%	\$ 739.50
3100-0650	Mic, XD Handheld, SHH14,	\$630	15%	\$ 535.50
3100-0651	Microphone XD Handheld Mic Kit - includes HH mic, 1 LiON Battery	\$630	15%	\$ 535.50
3100-0660	AV Modified XD Handheld, K-SHH14-CART	\$780	15%	\$ 663.00
3100-0661	XD Handheld Media Microphone for use with Display on Cart Kit with	\$780	15%	\$ 663.00
3110-0012	Charger, Dual USB Wall Mount Charger Block, for XD Mics	\$19	15%	\$ 16.15
3110-0014	Charger, Wall Mount for Mic, AEBC-09	\$75	15%	\$ 63.75
3110-0020	Wall Mount Charger 5V 1.5A, 2.1MM x 5.5MM x 11.0MM for use with	\$24	15%	\$ 20.40
3110-0021	Charger, Microphone, AEBC-16	\$75	15%	\$ 63.75
3110-0022	Charger, Enhanced Dual USB/2 Rotating Charger/Surge Protector,	\$79	15%	\$ 67.15



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3120-0001	Battery, Panasonic, Rechargeable AA	\$12	15%	\$ 10.20
3120-0002	Battery, 9 Volt, Rechargeable, Nickel Metal Hydride	\$33	15%	\$ 28.05
3120-0006	Battery Li-iON Battery Pack, 3.7V 700 mAh 2.6 Wh for XD Mics	\$52	15%	\$ 44.20
3200-0001	Cable, 100', Speaker Wire, Plenum Rated	\$58	15%	\$ 49.30
3200-0002	Cable, 75', Speaker Wire, Plenum Rated	\$46	15%	\$ 39.10
3200-0003	Cable, 50', Speaker Wire, Plenum Rated	\$35	15%	\$ 29.75
3200-0004	Cable, 35', Speaker Wire, Plenum Rated	\$29	15%	\$ 24.65
3200-0011	Cable, Speaker Wire, 18-2c-p, Plenum Rated	\$1	15%	\$ 0.73
3200-0013	Pro Audio Cable-22 gauge foil shielded with drain wire (price per fo	\$1	15%	\$ 0.44
3200-0100	Cable, 50', Coax Sensor, w/ F connectors	\$35	15%	\$ 29.75
3200-0101	Cable, 50', Coax, Plenum Rated, w/F Connectors	\$100	15%	\$ 85.00
3200-0107	Cable, 22 awg 2 conductor stranded shielded (OAS) w/drain- WPW	\$1	15%	\$ 0.44
3210-0001	Cable, 1', Balanced 3.5mm TRS to Dual RCA Unbalanced, Use w/ S	\$14	15%	\$ 11.90
3210-0020	Cable, 50', Plenum Power Cable w/ barrel connector- use w/3010-0	\$75	15%	\$ 63.75
3210-0023	Cable, 5', Plenum Power 2.5mm x 5.5mm barrell to bare wires- use	\$11	15%	\$ 8.93
3210-0027	Adaptor, 1.5', RapidRun, 60048, Multi-Format Flying Lead HD15 (V	\$54	15%	\$ 45.90
3210-0030	Cable Adaptor 60050 6ft RAPIDRUN Multi-Format Flying Lead HD1	\$38	15%	\$ 32.30
3210-0038	Cable, 2 RCA Male/3.5mm to Stereo Female Y adapter	\$9	15%	\$ 7.65
3210-0040	Cable, 2 RCA Female/3.5mm to Stereo Female Y adapter	\$16	15%	\$ 13.60
3210-0042	Cable, 2 RCA female/3.5mm to Stereo Male Y adapter 40422	\$9	15%	\$ 7.65
3210-0049	Cable, 35',Plenum Power 2.5mm x 5.5mm barrell to bare wires- us	\$75	15%	\$ 63.75
3210-0053	Cable, 50', 3.5 to 3.5 M/M, Low Profile Plenum Rated, Shielded, 40	\$58	15%	\$ 49.30
3210-0054	Cable, 6', Tinned Speaker wire with 1/4 inch connector	\$25	15%	\$ 21.25
3210-0073	Cable, 3', 3.5mm M/M Stereo Audio Cable/Shielded- 40412	\$8	15%	\$ 6.80



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Product Code	Product Description	MSRP	AV Discount	AV Price
3210-0075	Cable, 35', 3.5 to 3.5 M/M Low Profile, 40517, Plenum Rated, Shiel	\$46	15%	\$ 39.10
3210-0083	Cable, 15', 3.5 to 3.5 M/M, w/ Low Profile Connectors, CMG Rated	\$14	15%	\$ 11.90
3210-0084	Cable Component Video F/F Coupler 40648	\$7	15%	\$ 5.91
3210-0088	Cable, 75', 3.5 M to 3.5 M, Low Profile Plenum Rated, Shielded, 40	\$69	15%	\$ 58.65
3210-0090	Cable, 1.5', 3.5mm M/M Stereo Audio Cable/Shielded- 40411	\$6	15%	\$ 5.10
3210-0091	Cable, 15', 3.5 M to 3.5 M, Low Profile Plenum Rated, Shielded, 22	\$39	15%	\$ 33.15
3210-0100	Adapter Universal Coupler-UCV	\$100	15%	\$ 85.00
3210-0104	Cable, 15',Plenum Power cable w/2 Spade Lugs to bare wires- use	\$20	15%	\$ 17.00
3210-0153	Adapter, 3.5mm Female to Female Stereo Coupler, Barrel Connect	\$18	15%	\$ 15.30
3210-0206	Cable, 6', USB 2.0 A Male to Micro-USB B Male, for XD Mics	\$5	15%	\$ 4.25
3210-0208	Cable, 60131 RapidRun HDMI Receiver Flying Lead for use with Op	\$160	15%	\$ 136.00
3210-0214	Cable,35', MS-450 Ambient Microphone Ext Cbl, 2x20 Foil/Drain, P	\$41	15%	\$ 34.85
3210-0225	Cable, 35', 60118 HDMI RapidRun Optical Runner - CMP Rated - P	\$370	15%	\$ 314.50
3210-0230	Cable, 1', RJ45 to 3.5MM M/M, 61CAO-00207, For Use w/Hydra II	\$5	15%	\$ 4.17



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Product Code	Product Description	MSRP	AV Discount	AV Price
3210-0231	Cable, 3', Select Series Display Port 1.2 to HDTV Cable, 13370	\$30	15%	\$ 25.08
3210-0232	Cable, 33', Plenum Fiber Optic HDMI long distance cable, DL-AOCH	\$460	15%	\$ 391.00
3210-0233	Cable, 6', HD15 SVGA M/M Monitor Cable, Shielded, 02635	\$14	15%	\$ 11.65
3210-0234	Cable, 8" Mini Display Port Male to HDMI Female Adapter Converter	\$23	15%	\$ 19.72
3210-0235	Cable, HD15 SVGA (1) Male to (2) Female Monitor Y, 29610	\$24	15%	\$ 20.40
3210-0237	Cable, 6' Composite Video (1) RCA Male/ (1) RCA Male, 27231	\$14	15%	\$ 11.90
3210-0240	Cable, 50ft', 3.5 M to 3.5 M w/ Right Angle Connectors, Shielded, 4	\$22	15%	\$ 18.70
3210-0243	HDMI Adapter - Lenovo	\$26	15%	\$ 21.76
3210-0244	Cable, 6ft', 3.5 M to 3.5 M w/ Right Angle Connectors, Shielded, 405	\$12	15%	\$ 10.20
3210-0245	Cable, 12ft', 3.5 M to 3.5 M w/ Right Angle Connectors, Shielded, 40	\$12	15%	\$ 10.20
3210-0246	Cable, 10', Digital Optical Audio Cable, White, 6270	\$21	15%	\$ 17.85
3300-0003	Speaker, Wall, WS-09	\$100	15%	\$ 85.00
3300-0016	White Wall Speaker- Indoor/Outdoor	\$100	15%	\$ 85.00
3300-0043	Tile Bridge, CS-12	\$14	15%	\$ 11.90
3300-0044	Speaker, CS-12, Ceiling Speaker, Plenum Rated Back Can	\$100	15%	\$ 85.00
3300-0045	Quam System 1 70V Wall Mount Speaker, white	\$130	15%	\$ 110.50
3300-0060	Speaker, Ceiling w/70V/100V Transformer, Plenum Rated Back Ca	\$120	15%	\$ 102.00
3300-0061	Tile Bridge, CS-70V Ceiling Speaker w/70V/100V Transformer	\$14	15%	\$ 11.90
3300-0065	Speaker, FS-17, 1' x 2' Integrated Flat Panel, Plenum Rated Back C	\$120	15%	\$ 102.00
3300-0068	Tile Bridge, EduCam360 A and B tile bridge	\$29	15%	\$ 24.65
3300-0069	Speaker, Pyle Pro PDMN38, Black Wall Speaker	\$100	15%	\$ 85.00
3300-0096	Quam H16/SVP Indoor Paging Horn w/Grille	\$189	15%	\$ 160.65
3300-0097	Quam H16/SVPS Outdoor Paging Horn w/Grille	\$222	15%	\$ 188.70
3300-0202	Speaker Kit Ceiling w/ 1 Speaker, 1 tile and 1 of 50 foot - Plenum S	\$140	15%	\$ 119.00





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3300-0203	Speaker Kit Wall - 1 wall speaker and 1 of 50 foot speaker cable (K	\$140	15%	\$ 119.00
3300-0215	2 Speaker Kit Wall - 2 wall speakers with Brackets and 2 of 50 foot	\$200	15%	\$ 170.00
3300-0216	Upgrade FS-17 Flat Panel Speaker- Upgrade per Speaker (KIT)	\$24	15%	\$ 20.40
3300-0217	Speaker Kit, CS-70V Ceiling Speaker w/ Tile Bridge (KIT)	\$130	15%	\$ 110.50
3400-0028	Sensor, Hydra II Adapter	\$150	15%	\$ 127.50
3500-0434	Camera, 12 Megapixel Fisheye Camera with Rolling Lens, EduCam	\$2,090	15%	\$ 1,776.50
<b>Intercom, Paging, and Bells</b>				
1000-1581	MS-300 Standalone Intercom Kit w/ 2 Ceiling Speakers and Tile Bri	\$1,220	15%	\$ 1,037.00
1000-1590	MS-300 Standalone Intercom Kit w/ 1 Ceiling Speakers and Tile Bri	\$1,120	15%	\$ 952.00
1300-1577	EPIC Common Zone Amplifier 1 X 120W 70/100V, 1U HALF-RACK	\$900	15%	\$ 765.00
3500-0474	EPIC System Basic License - No Video Support - UPGRADE LICEN	\$3,540	15%	\$ 3,009.00
3500-0500	EPIC System Head End (KIT)	\$15,990	15%	\$ 13,591.50
KIT3500-0500	EPIC System Head End (KIT)	\$15,990	15%	\$ 13,591.50
3500-0502	EPIC System Front Office Only - Touch Screen computer, boom mi	\$2,660	15%	\$ 2,261.00
3500-0503	EPIC System Head End UPGRADE - Requires existing SAFE Com	\$13,440	15%	\$ 11,424.00
3500-0506	EPIC System SAFE Commander Upgrade - Upgrade Only, Require	\$11,110	15%	\$ 9,443.50
3500-0507	EPIC Strobe (w/out 250) (KIT)	\$630	15%	\$ 535.50
3500-0508	EPIC System SAFE ONLY Head End Includes EPIC Console, No B	\$15,300	15%	\$ 13,005.00
3500-0509	EPIC System Head End - Virtual Appliance Implementation/ VP E3	\$9,710	15%	\$ 8,253.50
<b>MS-450/MS-500</b>				
1000-1200	Optimum Classroom-MS-500- XD System - 4 Ceiling Speakers	\$3,540	15%	\$ 3,009.00
KIT1000-1200	Optimum Classroom-MS-500- XD System -4 Ceiling Speakers	\$3,540	15%	\$ 3,009.00
1000-1201	Optimum Classroom-MS-500- XD System - 4 Wall Speakers (KIT)	\$3,540	15%	\$ 3,009.00



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Product Code	Product Description	MSRP	AV Discount	AV Price
KIT1000-1201	Optimum Classroom-MS-500- XD System -4 Wall Speakers	\$3,540	15%	\$ 3,009.00
1000-1202	Optimum Classroom-MS-500- XD System Pal - 4 Ceiling Speakers	\$3,810	15%	\$ 3,238.50





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Product Code	Product Description	MSRP	AV Discount	AV Price
1000-1203	Optimum Classroom-MS-500- XD System Pal - 4 Wall Speakers	\$3,810	15%	\$ 3,238.50
1000-1204	MS-500 System with 4- Ceiling Speakers, Multimedia Audio Only	\$2,650	15%	\$ 2,252.50
KIT1000-1204	MS-500 System with 4- Ceiling Speakers, Multimedia Audio Only	\$2,650	15%	\$ 2,252.50
1000-1205	Optimum Classroom-MS-500- XD System Pal - Without Speakers/w	\$3,690	15%	\$ 3,136.50
1000-1206	Optimum Classroom-MS-500- XD System - Without Speakers/wires	\$2,980	15%	\$ 2,533.00
1000-1207	Optimum Classroom-MS-500- XD System Pal Mic360 - 4 Ceiling Sp	\$4,090	15%	\$ 3,476.50
1000-1208	Optimum Classroom-MS-500- XD System Pal Mic360 - 4 Wall Spea	\$4,090	15%	\$ 3,476.50
1000-1209	Optimum Classroom-MS-500- XD System Pal Mic360 - Without Spe	\$3,970	15%	\$ 3,374.50
1000-1210	Optimum Classroom-MS-500- XD System Pal Mic360 - 4 Flat Pane	\$4,180	15%	\$ 3,553.00
1000-1211	MS-500 System with 4- Wall Speakers, Multimedia Audio Only (KIT	\$2,650	15%	\$ 2,252.50
3000-0458	MS-450- Amplifier & Power Supply Only (KIT)	\$2,110	15%	\$ 1,793.50
3000-0483	Optimum Classroom-MS-500- XD System - 4 Flat Panel Speakers	\$3,310	15%	\$ 2,813.50
3000-0484	Optimum Classroom-MS-500- XD System Pal - 4 Flat Panel Speak	\$3,570	15%	\$ 3,034.50
3000-0485	MS-500 System with 4- Flat Panel Speakers, Multimedia Audio Onl	\$2,460	15%	\$ 2,091.00
3000-0499	Amp, MS-500	\$2,010	15%	\$ 1,708.50
<b>Network</b>				
1300-1277	Network VoIP 011087 Strobe	\$1,030	15%	\$ 875.50



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Product Code	Product Description	MSRP	AV Discount	AV Price
1300-2118	Network SIP RGB 011376 Strobe	\$1,305	15%	\$ 1,109.25
3500-0342	American Time Clock POE 4" 4 Digit Red, PGE441RSE	\$600	15%	\$ 510.00
3500-0343	American Time Steel Case Digital PoE Clock 4", 6 digit display, red	\$720	15%	\$ 612.00
3500-0344	American Time Clock POE 12" Round/Surface Black CH 4- PE56B	\$260	15%	\$ 221.00
3500-0345	Analog POE Clock - Double Sided Wall Mount -12" Round DD wall-	\$630	15%	\$ 535.50
3500-0346	Double Sided Digital Clock Accessory Mount for 4" 4 digit digital PO	\$110	15%	\$ 93.50
3500-0347	Double Sided Digital Clock Accessory Mount for 4" 6 digit digital PO	\$120	15%	\$ 102.00
3500-0353	American Time System Controller SSIQ 5W, SSQMSTR-05N0E	\$2,880	15%	\$ 2,448.00
3500-0354	American Time Battery Back-Up UPS 330 Watt 550 VA 8 Outlet, H0	\$240	15%	\$ 204.00
3500-0355	American Time Shelf Wall Mount 8 1/4"H x 18 7/32"W x 14" Deep,	\$150	15%	\$ 127.50
3500-0356	American Time Stock Clock SSIQ 12" Round/Surface Black Quarts	\$230	15%	\$ 195.50
3500-0357	American Time Clock SSIQ 15" Round/Surface Black Quarts CH 4	\$270	15%	\$ 229.50
3500-0358	American Time Guard Hinged 15 1/2" x 15 1/2" x 4 3/4"D, 1200	\$86	15%	\$ 73.10
3500-0359	American Time Guard Hinged 19 1/2" x 19 1/2" x 4 3/4"D, 1500	\$100	15%	\$ 85.00
3500-0360	American Time Clock SSIQ 12" Round/DDW Black Quarts CH 4 W	\$490	15%	\$ 416.50
3500-0361	American Time Clock Digital SSIQ 4" 4 Digit Surface, Black, 120V M	\$520	15%	\$ 442.00
3500-0362	American Time Clock Digital SSIQ 4" 4 Digit Red 2-Sided Wall, Bla	\$890	15%	\$ 756.50
3500-0363	American Time Guard Wire Open Front 7 1/2" x 20 1/2" x 4 3/4"D, G	\$81	15%	\$ 68.85
3500-0364	American Time Clock POE 2.5" 4 Digit Red, POE241RSE	\$480	15%	\$ 408.00
3500-0430	POE Powered 2 Port Switch Cat5/6 Midspan Cable Range Extende	\$140	15%	\$ 119.00
3500-0487	American Time System Controller SSIQ 5W Clock/6 Signal Etherne	\$3,180	15%	\$ 2,703.00
3500-0491	American Time Clock POE 15" Round/Surface Black CH 4- PE66B	\$488	15%	\$ 414.80
3500-0492	American Time Clock Allset 12" Round/Surface Black CH 4 w/ Full	\$119	15%	\$ 101.15
3500-0493	American Time Bracket Security for 12" Plastic Clocks with Screw -	\$13	15%	\$ 11.05



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Product Code	Product Description	MSRP	AV Discount	AV Price
3500-0495	American Time System Controller SSIQ 10W Campus ETH, SSQM	\$4,480	15%	\$ 3,808.00
3500-0496	American Time Rack Mount Kit for Site Sync IQ System Controller,	\$48	15%	\$ 40.80
3500-0497	American Time Clock CLock SSIQ 12" Round/Surface Black Quart	\$320	15%	\$ 272.00
3500-0498	American Time Clock SPEC Clock 4" Red 4 Digit Flush White 24V	\$910	15%	\$ 773.50
3500-0499	American Time Clock SPEC Clock 4" Red 4 Digit Surface Black 12	\$590	15%	\$ 501.50
<b>Portable</b>				
1300-1679	XDSolo Speaker Stand SST-35	\$71	15%	\$ 60.35
1300-1680	XDSolo Speaker Stand Bag SST-Bag, Tote for use with XDSolo Sp	\$46	15%	\$ 39.10
1300-1684	XDSolo Wall Mount Bracket - SS7322B Single Wall Speaker Brac	\$120	15%	\$ 102.00
<b>SAFE System</b>				
1000-0747	Sentinel XD System Pal - Basic w/ Power Sply, Hydra II Adapter &	\$2,930	15%	\$ 2,490.50
1000-0779	Sentinel XD System Pal Mic360 - Basic w/ Power Sply, Hydra II Ad	\$3,210	15%	\$ 2,728.50
1000-0797	XD Receiver & 50ft Cat6 Only (KIT)	\$1,900	15%	\$ 1,615.00
1000-0816	Reseller Demo Kit-Full Version, BEAM, XDSOLO, OPTIMUM & SE	\$3,500	15%	\$ 2,975.00
1000-0818	MS-300 Interface with 7' Cat6 Cable (KIT)	\$980	15%	\$ 833.00
KIT1000-0818	MS-300 Interface with 7' Cat6 Cable	\$980	15%	\$ 833.00
1000-0820	EduCam360 POE Classroom Camera (KIT)	\$2,090	15%	\$ 1,776.50
KIT1000-0820	EduCam360 POE Classroom Camera	\$2,090	15%	\$ 1,776.50
1000-0821	SAFE System Administration System - Front Office Alert Button, Ed	\$4,590	15%	\$ 3,901.50
1000-0822	SAFE System Administration - Front Office Alert Button & EduCam	\$2,090	15%	\$ 1,776.50
1000-0824	SAFE System Administration System - Front Office Alert Button, Ne	\$3,440	15%	\$ 2,924.00
1000-0826	EduCam360 POE Classroom Camera - Includes Camera, 50' Cabl	\$2,090	15%	\$ 1,776.50
1000-0827	360 Degree POE Classroom Camera - Ideal for Special Ed Classro	\$2,820	15%	\$ 2,397.00



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Product Code	Product Description	MSRP	AV Discount	AV Price
1000-0853	Reseller Demo Kit-Lite Version, BEAM,SENTINEL in WALL BOX, M	\$1,800	15%	\$ 1,530.00
1000-1001	Sentinel XD System - 4 Ceiling Speakers (KIT)	\$2,250	15%	\$ 1,912.50
1000-1002	Sentinel XD System - 4 Wall Speakers (KIT)	\$2,250	15%	\$ 1,912.50
1000-1003	Sentinel XD System Pal - 4 Ceiling Speakers (KIT)	\$2,570	15%	\$ 2,184.50
1000-1004	Sentinel XD System Pal - 4 Wall Speakers (KIT)	\$2,570	15%	\$ 2,184.50
1000-1005	Sentinel XD System - No Speakers or Speaker Wires (KIT)	\$2,020	15%	\$ 1,717.00
1000-1006	Sentinel XD System Pal - No Speakers or Speaker Wires (KIT)	\$2,340	15%	\$ 1,989.00
1000-1007	Sentinel XD System - 4 Flat Panel Speakers (KIT)	\$2,340	15%	\$ 1,989.00
1000-1008	Sentinel XD System Pal - 4 Flat Panel Speakers (KIT)	\$2,660	15%	\$ 2,261.00
1000-1015	Sentinel XD System Pal Mic360 - 4 Ceiling Speakers (KIT)	\$2,850	15%	\$ 2,422.50
1000-1016	Sentinel XD System Pal Mic360 - 4 Wall Speakers (KIT)	\$2,850	15%	\$ 2,422.50
1000-1017	Sentinel XD System Pal Mic360 - No Speakers or Speaker Wires (	\$2,620	15%	\$ 2,227.00
1000-1018	Sentinel XD System Pal Mic360 - 4 Flat Panel Speakers (KIT)	\$2,950	15%	\$ 2,507.50
1000-1400	XD Receiver System - Basic with Power Supply & Pendant Microph	\$1,760	15%	\$ 1,496.00
1000-1401	XD Receiver System Pal - Basic with Power Supply & Pendant & H	\$2,080	15%	\$ 1,768.00
1000-1402	XD Receiver System - w/ Pendant Microphone and HYDRA Adapte	\$1,520	15%	\$ 1,292.00
1000-1403	XD Receiver System Pal - w/ Pendant Microphone, HH Mic and HY	\$1,810	15%	\$ 1,538.50
1000-1406	XD Receiver System Pal Mic360 - Basic with Power Supply & Pend	\$2,370	15%	\$ 2,014.50
1000-1407	XD Receiver System Pal Mic360 - w/ Pendant Microphone & HYDR	\$2,090	15%	\$ 1,776.50
1000-1409	XD Receiver System - Stand Alone SAFE Alert Receiver (KIT)	\$1,260	15%	\$ 1,071.00
1300-0647	SAFE, Administration Notification System, Additional MS-1000, w/Power Supply	\$3,210	15%	\$ 2,728.50
3500-0243	Switch Button with Surface box for SAFE Front Office Alert - Under	\$81	15%	\$ 68.85
3500-0266	SAFE Front Office - Reset Key for 269R Switch Button with Surface	\$6	15%	\$ 5.10



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3500-0445	Audio Enhancement NVR for Continuous Recording (NVR-4000) 4 HDD - 16 Camera - 24 TB	\$6,440	15%	\$ 5,474.00
KIT3500-0445	Audio Enhancement NVR for Continuous Recording (NVR-4000) 4 HDD - 16 Camera - 24 TB	\$6,440	15%	\$ 5,474.00
3500-0446	Audio Enhancement NVR for Continuous Recording (NVR-8000) 8 HDD - 32 Camera - 48 TB	\$12,720	15%	\$ 10,812.00
KIT3500-0446	Audio Enhancement NVR for Continuous Recording (NVR-8000) 8 HDD - 32 Camera - 48 TB	\$12,720	15%	\$ 10,812.00
3500-0622	SAFE System - CrisisGo Integration License	\$1,610	15%	\$ 1,368.50
<b>Services</b>				
1300-2033	Programming of Network Appliance per Appliance-Remotely or On-	\$2,700	15%	\$ 2,295.00
1300-2039	Pre-Programming of Network Device	\$46	15%	\$ 39.10
1300-2041	Pre-Programming of MS-250 Head End Paging w/ PTT Mic Softwar	\$63	15%	\$ 53.55
1300-2101	ITC Custom Screen Programming Fee	\$770	15%	\$ 654.50
3500-0066	AE's Appliances- Onsite Programming-Per Day-First Day (Includes	\$3,000	15%	\$ 2,550.00
3500-0083	AE's Appliances- Onsite Programming-Per Day- (Travel Expenses	\$1,393	15%	\$ 1,184.05
3500-0264	Professional Development - Per Day - First Day (Includes Travel Expenses)	\$2,500	15%	\$ 2,125.00
3500-0606	Implementation and Planning Services - REMOTE	\$995	15%	\$ 845.75
4000-0103	Installation Lift Rental Fee per day	\$550	15%	\$ 467.50
4500-0212	Engineering & Design Fee	\$1,495	15%	\$ 1,270.75
4500-0405	Commissioning ON-SITE Support Services for First day	\$2,093	15%	\$ 1,779.05
4500-0412	Commissioning ON-SITE Support Services for Additional Day	\$1,532	15%	\$ 1,302.46
4500-0413	Commissioning ON-SITE Support Services for First day	\$3,850	15%	\$ 3,272.50
4500-0414	Commissioning ON-SITE Support Services for Additional Day	\$2,194.50	15%	\$ 1,865.33



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4500-0420	Installation of MS300 for Common Zone/Paging Amp	\$281	15%	\$ 238.85
4500-0422	Installation of Network Drop, not including Patch Panel or Switches	\$347	15%	\$ 294.95
4500-0423	Installation of Additional Network Drop, not including patch panels	\$253	15%	\$ 215.05
4500-0451	EPIC System Phone Integration	\$1,575	15%	\$ 1,338.75
4500-0454	Installation of Intercom Classroom and Camera	\$572	15%	\$ 486.20
4500-0455	Appliance Programming per Appliance	\$2,414.50	15%	\$ 2,052.33
4500-0457	Installation of 70v Speakers/Equipment per Device	\$99.00	15%	\$ 84.15
<b>VIEWpath</b>				
3500-0600	Viewpath E3 Head End (1 per Campus Required) (KIT)	\$8,390	15%	\$ 7,131.50
3500-0601	Viewpath E3 Head End - Virtual Appliance Implementation - 1 Per	\$2,090	15%	\$ 1,776.50
3500-0603	VIEWpath E3 Upgrade to EPIC Appliance	\$2,940	15%	\$ 2,499.00
3500-0605	Viewpath E3 License - 1 Year License - 1 Per User Required (KIT)	\$260	15%	\$ 221.00
KIT3500-0605	Viewpath E3 License - 1 Year License - 1 Per User Required (KIT)	260	15%	\$ 221.00